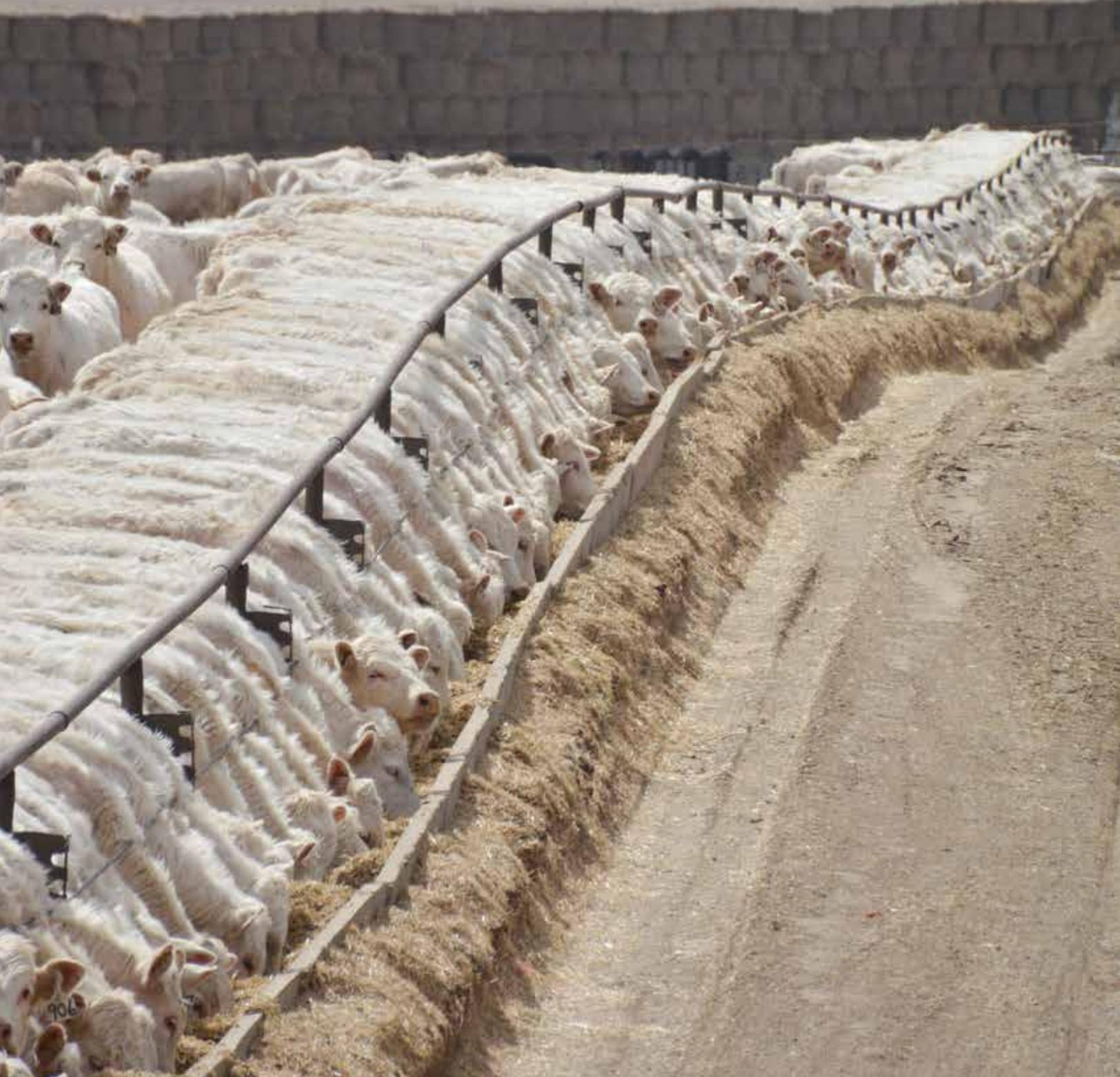


CHAROLAIS

MAY 2014

JOURNAL



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TR PZC BCC MR DIABLO 3767A ET – \$11,000

Sold to: Honeyman Charolais, Reeder, ND



TR MR DIABLO 2742Z ET – \$16,000

Sold to: Wild Indian Acres, House Springs, MO at the Black Hills Stock Show



Thomas Ranch

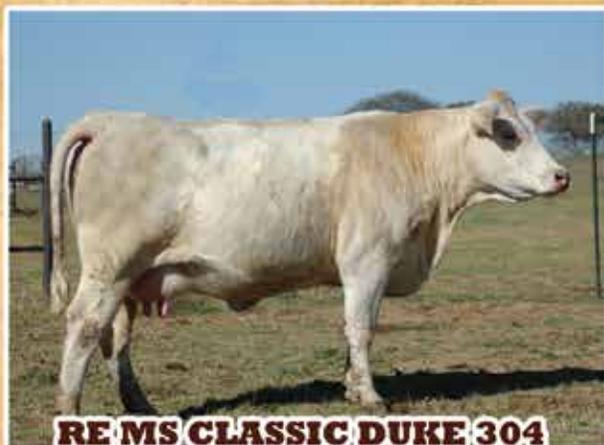
Troy, Veabea & Cally Thomas
(605) 973-2448

18441 Capri Place, Harrold, SD 57536

thomasranchcattle.com

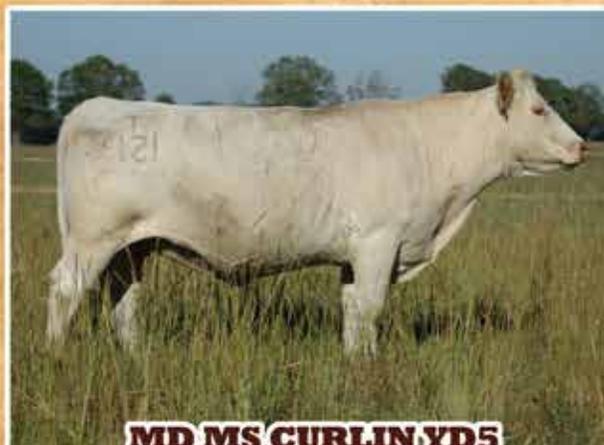
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Born 2/7/13 bw 81 Polled
 EPDs 0.4 3.2 29 62 12 3.7 27 0.9
 Sire: Cooley Royce Dam's Sire: BHD Reality T3136
 (photo is of dam that sold in the 2013 Sale of Excellence)
 Sells Open, ready to breed
BILL & RAYE ARLITT



MD MS CURLIN YDS

F1161130 11/18/11 bw 76
 EPDs 4.9 1.9 37 59 9 2.6 28 1.7
 Sire: JDJ Curlin S3012 Dam: MD Ms Trade Race T1513
 (photo is dam T1513, sold in 2013 Gathering sale)
 Sells with bull calf by 1A Mr Sandman by ACE 809
GARY & CHRISTEL BIGGS



HEH MS JO THROTTLE H891

F1160894 Born 4/14/08 Polled
 We flushed H891 to LT Rio Blanco 1234 P last year and have
 some fantastic ET calves on the ground!!
 Est. EPDs -1.9 2.5 35 64 8 3.6 25
 One of the bull calves is outstanding a may be a great
 replacement for LT Rio Bravo 8121!?
 This great donor cow was sold in 2013 Sale of Excellence
 to Rocking S Ranch, LLC, Bristow, OK
HEATH & KRISIT HYDE



BARA MS S3099 PRESIDENT 63Z

EF1162475 11/15/12 BW 71
 EPDs -0.4 2.0 30 49 6 -0.8 21 0.9
 Sire: CJC Mr President T122 Dam: JDJ Ms Spur S3099
 (S3099 is a "Pick of DeBruycker herd"
 and dam of their herd sire JDJ Taurus W65)
 Sells Open, ready to breed.
RICK & CINDY EVANS

A Bill & Raye Arlitt
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 800-772-3604
 barlitt@wildblue.net

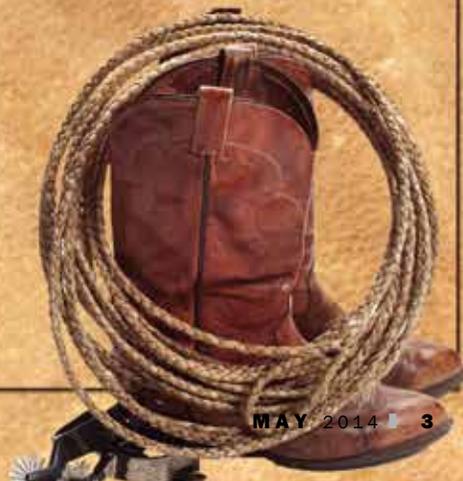
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CHAROLAIS

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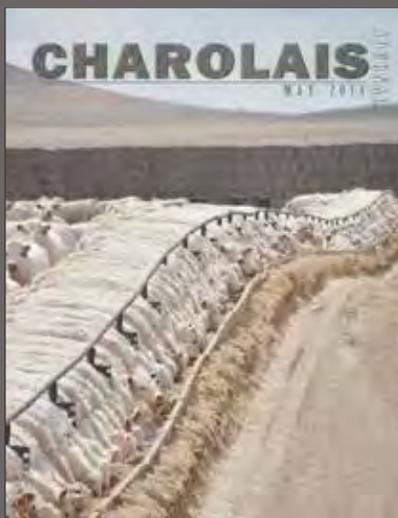
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ON THE COVER—

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Cover by Molly Schoen



JOURNAL STAFF

J. Neil Orth
CPI President

David Hobbs
Manager

Molly Schoen
Editor

Kaitlyn Lewis
Advertising Coordinator

Field Representatives
Refer to page 11

CHAROLAIS JOURNAL

11700 NW Plaza Circle • Kansas City, MO 64153
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Duke 261 x Bud 418 (full sister to Budsmypad)
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Hoo Made Hoo 357Y

EPDs: -0.4 0.2 2 -5 2 0.8 2



NWMSU Big Time 166 Pld

EPDs: 14.9 -5.6 28 50 4 5.2 18 1.2



SHF Fire Power 0080

EPDs: -8.1 1.0 29 48 13 -4.0 28 0.8



Keys All State 149x

EPDs: 7.0 -1.2 37 65 -2 6.6 16 1.2



WC I'll Have Another ET

EPDs: -1.0 1.4 33 51 19 1.1 35 0.8



TR Mr Wrangle Up 2502Z

EPDs: 7.3 -0.2 44 64 6 6.5 28 1.2



Big Creek Game Changer 192 PET

EPDs: 2.0 -0.4 23 37 1 -0.5 13 0.9



WC Benelli 2134 P ET

EPDs: 0.8 1.5 39 69 16 2.2 35 1.0



M6 Cool Rep 8108 ET

EPDs: 2.6 0.5 55 90 15 2.0 42 1.6

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HBR EQUALIZER 940 PLD ET
HOO MADE HOO 357Y
JAB DRINK IN MY HAND 157 PLD
JDJ RESOURCE 2365 P
JDJ ROYAL TRADE N134 PLD
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KASS KOJACK S45 PLD
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9.29.14

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CHAROLAIS

VIEWPOINT

J. Neil Orth, Executive Vice President

What a Ride! Your Product is in Demand

Anyone who's been around the cattle business for a while surely agrees. We've never seen the market quite this good. We also need to quickly add this unprecedented bullish market isn't without risk and volatility. Major cow country is still experiencing drought and so far this spring hasn't seen relief. But for now, most Charolais producers have done pretty darn well!

Hundreds of pages of ink have documented the scarce supply of feeder cattle. The cash market reflects the reality with record high prices being paid in every weight range. National media has caught wind of meat protein prices, specifically beef, at the meat case. Now the consumer is beginning to experience what the beef industry has been trying to communicate for the last year. Beef is expensive because of decreased supply. It's likely to get even worse (or better, depending which side of the market you're on) as we move into summer and peak grilling season.

(AIJCA) Junior National Show and Leadership Conference will be held July 6-11 in Hutchinson, Kan. AIJCA is one of the strongest youth organizations among all breed associations and it's no accident.

In the May issue of the Charolais Journal, page 32, Chelsea Woodcock, AIJCA secretary, wrote a column we would all benefit from reading. Chelsea, a senior at California State University, pre-vet major, offered her thoughts about community service. Chelsea writes about the importance of contributing to projects greater than our own self-interests. She reminds us of projects begun by previous AIJCA boards and the importance of continuing those projects. One of the projects is collecting soda tabs. Juniors are encouraged to collect the tabs and turn them in during the week of July 6-11. All of the proceeds benefit the Ronald McDonald House Charity.

To further the AIJCA encouragement toward community service, Chelsea states, "In addition, this year at Junior Nationals... we will be having a canned

"Charolais seedstock producers could realize an increase of \$1,000 per head over last year."

Calves with known genetics, best practice health and nutrition and proper documentation are fetching prices that leave even the risk-takers scratching their heads. The trickle down is quite interesting. Commercial cow-calf producers, particularly those retaining ownership, are getting paid handsomely at whatever endpoint they choose to market their calves. The same progressive commercial producers are turning to their seedstock suppliers and, rather than setting the floor for the bull sales, are becoming some of the most competitive bidders at the auction.

Since January 1, 2014, AICA has reported on 55 Charolais sales in 15 states. Approximately 3,150 bulls have grossed \$16,157,500 for a \$5,131 average. Bull sales averaged \$4,155 for the year 2013. If the market stays steady, Charolais seedstock producers could realize an increase of \$1,000 per head over last year. Our industry isn't without problems. Hopefully, producers are generating enough revenue to relieve some debt and provide profitable options moving forward.

We encourage you to make note of one of the iconic summer events in the Charolais business. The American-International Junior Charolais Association

food drive for the local food pantry. It will be our way of giving back to the community of Hutchinson during our week long stay there."

This year's AIJCA Show and Leadership Conference will have 12 events not requiring live cattle. These events are designed to intellectually challenge young participants and broaden their knowledge of the beef industry. Four events require teamwork. Every event, from public speaking, competing in the show ring to team cooking, is designed to encourage excellence. Not winning, but doing one's best. The week is stacked with events requiring teamwork, camaraderie, personal responsibility and integrity. The crème de la crème is the encouragement from the AIJCA board of directors for all juniors to consider greater involvement in their own communities.

Congratulations to every Charolais producer having a sale this spring. You have a product in demand and a market that recognizes value. Here's hoping it lasts forever, although, we know it won't!

We hope you will make plans to join us in Hutchinson.

CJ

ASSOCIATION

UPDATES

AICA and AIJCA NEW MEMBERS

Colorado

Trey B Huwa ☆
5415 WCR 89
Roggen, CO 80652

Georgia

Lisa Guest Dunlap
506 Story Road
Warner Robins, GA 31093

Kade E Mitcham ☆
770 W Macedonia Church Rd
Oxford, GA 30054

Southern Comfort Cattle Co
Robert & Shala Phillips
25 Old 29 Hwy
Hartwell, GA 30643

Iowa

Madison W Shuey ☆
2015 200th St
Corning, IA 50841

Kansas

Anna Cicero ☆
807 E Atkinson
Frontenac, KS 66763

Robert & Shari Kurtz
1217 T Road
Eureka, KS 67045

Isom M Marston ☆
1838 27th Ave
Canton, KS 67428

Kentucky

C & H Farms
Robert Harrell Ford
650 Peeled Oak Road
Owingsville, KY 40360

Louisiana

Whitney Boley ☆
32561 Magnum Chapel Rd
Walker, LA 70785

Minnesota

Maggie J Moller ☆
2779 50th Ave
Princeton, MN 55371

Katie R Moller ☆
2779 50th Ave
Princeton, MN 55371

Montana

Michaela Cobb
PO Box 348
Augusta, MT 59410

Oklahoma

Five Spoke Ranch
Michael L Doyle
6462 NE Trail Rd
Elgin, OK 73538

Sydney P Johnson ☆
22755 North Douglas
Orlando, OK 73073

Charley R Johnson ☆
22755 N Douglas
Orlando, OK 73073

Tennessee

Olivia G Childress ☆
73 Doctor Strachn Lane
Bogota, TN 38007

Texas

Cain D Carter ☆
2056 FM 1696
Iola, TX 77861

Deer Creek Ranch
Tony Mallette
4502 Hyak St
Victoria, TX 77901

Kevin R Doonan
604 Country Club Dr
Caldwell, TX 77836

Dutcher Ranch
Dale E Dutcher
4456 FM 1970
Carthage, TX 75633

Zane T Eberenz ☆
159 Creswell St
Center, TX 75935

Chris D Hess
608 N Main
Muenster, TX 76252

Mark W Manning
5733 St Hwy 111 E
Yoakum, TX 77995

Addis J Mc Carver
2175 CR 509
Nacogdoches, TX 75964

Washington

Keifer Livestock
William J Keifer
17663 State Route 194
Pullman, WA 99163

Box N C Ranch
Cody L Lacy
PO Box 536
Albion, WA 99102

☆ indicates AIJCA membership

American- International Charolais Association

The AICA is the official registry for Charolais and Charbray cattle in the United States. Charolais cattle were first brought to the U.S. in 1936. In 1957, the American Charolais Breeders Association and the International Charolais Breeders Association merged forming the present AICA. Membership in the AICA is obtainable when the applicant has ownership in at least one animal, and has paid the initial membership fee of \$125. AICA annual dues are \$100.



Female Inventories Now Due

WHR Inventories received between May 1 through May 31st - \$20 per female.
Received after June 1st - \$32 per female.

Enrollment is available online. Click into "my inventory" to get started. Members using the online program do not need to return the paper enrollment forms.

Junior National Entry Deadlines

The 2014 AIJCA Junior National will be held in Hutchinson, Kan. July 6-11. Early registration deadline is May 10 and the FINAL registration with late fees closes May 20. Ownership deadline is May 20. There is a new type of registration this year for Spectators! This registration is for breeders, family and friends joining us Wednesday evening through the conclusion of the Owned Show. Entries will be completed online at www.charolaisusa.com.

Advertising Deadline - AICA Directory Issue

The deadline to place advertising in the June/July 2014 *Charolais Journal* - **AICA Directory Issue** is May 10. Contact your area field representative about advertising opportunities in this issue as well as other available options.

Record your 2014 born calves

Record calves using AICA's online system. Add the data as the calves are born and continue to update the records as you add weaning and yearling data. Register the calves at any time by just adding the name.

Performance Deadline

Make sure your performance data is included in the Fall 2014 Sire Summary Analysis. Data must be submitted by July 15th to be included in the Fall Sire Summary.

AI Sires

AI sires used "out of herd" must be DNA tested before calves can be registered. Check the bull's record to make sure the DNA work has been done before submitting registration papers. AICA rules require signatures on bulls you do not own. Signatures can be submitted on-line, fax, mail or e-mail.

CharolaisUSA.com Advertising and Marketing Opportunities

The AICA website (www.charolaisusa.com) offers a variety of online advertising opportunities. Banner ads can be linked directly to your website or sale catalog. The ads are \$250 per month or \$200 for two weeks for advertisers in the *Charolais Journal* or *Charolais Edge*. The general banner ad rate is \$400 per month. Normally, the ads will be put on the website within 2 days after submission.

Want to reach your customers directly? E-mail blasts are now offered to drop your advertisement straight into the inbox of thousands! E-mail blasts work great for upcoming sales or any ad that runs in the *Charolais Journal*. E-mail blasts can be linked directly to your website or sale catalog. E-mail blasts are \$250 each for advertisers in the *Charolais Journal* or *Charolais Edge*. The general e-mail blast rate is \$400 each.

CharolaisUSA.com advertising packages are available for those advertising in the *Charolais Journal* or *Charolais Edge*. Promote your sale with a 1 month banner ad and 1 e-mail blast for \$400.

The *Charolais Journal* is now offering more services to sale booklet advertisers. Not only is the *Charolais Journal* an excellent spot to promote your sale, but sale booklets are now online! Easily accessible on the AICA website, check out the sales coming near you.

AICA using GeneSeek

The AICA is now using GeneSeek for parentage testing, contact Marilou Wegner to request a kit. The kit is specific to the animal being tested. AICA rules require AI sire and donor cows be tested if they have not been.

AICA Mail

AICA no longer gets mail at the post office box. Please make sure all correspondence for AICA or the *Charolais Journal* is addressed to: 11700 NW Plaza Circle, Kansas City, MO 64153. 

AMERICAN-INTERNATIONAL CHAROLAIS ASSOCIATION

11700 N.W. Plaza Circle ■ Kansas City, MO 64153 ■ Phone: (816) 464-5977
Fax: (816) 464-5759 ■ E-Mail: info@charolaisusa.com ■ Website: www.charolaisusa.com

ASSOCIATION STAFF

Executive Vice President
J. Neil Orth ■ ext. 101
north@charolaisusa.com

Recording Secretary
Marilou Wegner ■ ext. 400
mwegner@charolaisusa.com

Director of Activities
David Hobbs ■ ext. 200
dhobbs@charolaisusa.com

Director of Breed Improvement & Foreign Marketing
Robert Williams ■ ext. 103
rwilliams@charolaisusa.com

Youth Activities Coordinator
Kaitlyn Lewis ■ ext. 201
klewis@charolaisusa.com

**Administrative Assistant
Affiliates Coordinator**
Judy Clements ■ ext. 102
jclements@charolaisusa.com

Controller
Lewis Meyer ■ ext. 300
lmeyer@charolaisusa.com

To use the extension numbers listed for the above staff, phone (816) 464-2474.

FIELD STAFF

Southeast Representative
Floyd Wampler
207 Sparger Rd.
Bristol, TN 37620-8846
cell - (423) 612-2144
fwampler@charolaisusa.com

Southwest Representative
Wes Chism
3700 W 19th Ave, Apt. D 6,
Stillwater, OK 74074
cell - (281) 761-5952
wchism@charolaisusa.com

North Central Representative
Colt Keffer
7376 N 85th Street
Omaha, NE 68122
Cell - (765) 376-8784
ckeffer@charolaisusa.com

Other Regions
Call the AICA office.
(816) 464-5977



AICA OFFICERS

President

Larry Lehman
P.O. Box 700
Tioga, TX 76271
(940) 437-5900

Vice President

Bill Nottke
11027 Chateau Chura
Sunset Hills, MO 63128
(314) 843-2930

Secretary

John Chism
1442 Lillie's Ferry Road
Winchester, KY 40391
(859) 744-8909

Treasurer

Robb Creasey
7500 E. 1450th St.
Macomb, IL 61455
(309) 254-3223

Ex-Officio

Harlin Hecht
16732 283rd Ave.
Paynesville, MN 56362
(320) 243-4386

CPI BOARD

President

J. Neil Orth

Board of Directors

Larry Lehman
Bill Nottke
John Chism
Robb Creasey

AIJCF BOARD OF TRUSTEES

Chairman & Trustee

Larry Lehman

Trustees

Alan Vedvei
J. Neil Orth
Pete Stamer
Kaitlyn Lewis

Fundraising Chairman

Larry Lehman

AICA COMMITTEE CHAIRMEN & VICE CHAIRMEN

Activities

CHAIRMAN
Troy Thomas
Area 3 Director

VICE CHAIRMAN
Bradley Bracewell
737 Hill Rd.
Tioga, TX 76271
(940) 230-3265

Advertising/Marketing

CHAIRMAN
Bill Nottke
Area 8 Director
VICE CHAIRMAN
J. Robert Tibbs
Area 14 Director

Affiliate

CHAIRMAN
Nathan Reinhart
Area 9 Director

VICE CHAIRMAN
Don Olsen
17050 Tuttle Creek Blvd.
Randolph, KS 66554
(785) 363-2519

AICA DIRECTORS BY AREA

Area 1

Bill Romans
3801 Old Stage Rd
Harper, OR 97906
(541) 358-2921
term expires 2015

Area 2

Jerry Maltby
Box 760
Williams, CA 95987
(530) 473-2830
term expires 2014

Area 3

Troy Thomas
18441 Capri Place
Harrold, SD 57536
(605) 973-2448
term expires 2015

Area 4

Dave Hebbert
62075 Hebbert Ln.
Hyannis, NE 69350
(308) 458-2540
term expires 2014

Area 5

Larry Ludeke
P.O. Box 186
Liverpool, TX 77577
(832) 439-4666
term expires 2015

Area 6

Bradley Bracewell
737 Hill Rd
Tioga, TX 76271
(940) 230-3265
term expires 2014

Area 7

Marty Lewis
9411 W 56th St S
Monroe, IA 50170
(515) 250-2362
term expires 2015

Area 8

Bill Nottke
11027 Chateau Chura
Sunset Hills, MO 63128
(314) 843-2930
term expires 2014

Breed Improvement

CHAIRMAN
Randy Perry
15194 Oak Creek Rd.
Prather, CA 93651
(559) 278-4793

VICE CHAIRMAN
John Chism
Area 11 Director

Commercial

CHAIRMAN
Bill Pendergrass
P.O. Box 348
Gause, TX 77857
(979) 203-6800

VICE CHAIRMAN
Doug Rogers
Area 12 Director

Finance

CHAIRMAN
Pete Stamer
47 Snover Rd.
Lafayette, NJ 07848
(973) 729-9751

VICE CHAIRMAN
Robb Creasey
Area 10 Director

Area 9

Nathan Reinhart
70 Songbird Road
Pleasant Plains, AR 72568
(870) 613-3057
term expires 2015

Area 10

Robb Creasey
7500 E 1450th St.
Macomb, IL 61455
(309) 354-3223
term expires 2014

Area 11

John Chism
1442 Lillie's Ferry Road
Winchester, KY 40391
(859) 744-8909
term expires 2015

Area 12

Doug Rogers
P.O. Box 1718
Collins, MS 39428
(601) 765-2983
term expires 2014

Area 13

Silas Maxwell
1120 Welcome Grove Rd
Mosheim, TN 37818
(423) 422-7234
term expires 2015

Area 14

J. Robert Tibbs
3535 Old Level Road
Havre de Grace, MD 21078
(410) 734-6873
term expires 2014

Area 15

Georgeanne Webb
317 Old Vineland SCH
Easley, SC 29640
(864) 246-6203
term expires 2015

American-International Charolais Association

Committees and Spring Board of Directors Meeting Minutes March 23-24, 2014, Argosy Hotel & Casino, Riverside, Mo.

Activities Committee

Conference Call • March 11, 2014
Chairman: Troy Thomas

Members present: Troy Thomas; Bradley Bracewell; Kevin Kleinman; BJ Hansen; David Dickerson; Dale Hecht; Matt Crutcher; Dale Jedlicka; Jacob Miller; Cliff Orley

Chairman Troy Thomas called the teleconference meeting to order. Roll call was taken with 10 members present. Minutes from the March 4, 2014 teleconference were approved as presented.

Action Taken

1. The committee approved the Final 2014-2015 Approved Judges List.
2. The committee approved the American Royal Livestock Show 46th National Charolais Show Judge and Alternate Judge.
3. The committee selected judges for the National ROE Shows: North American International Livestock Exposition; National Western Stock Show; Fort Worth Stock Show; and National Western Stock Show Pens.
4. The committee discussed the selection of the 46th National Charolais Show Dedicatee. Selection will be made by mail ballot with approval by the AICA Executive Committee.
5. Meeting Adjourned.

Advertising/Marketing

Chairman: Bill Nottke

Members present: Bill Nottke, J. Robert Tibbs, Jerry Maltby, Troy Thomas, Larry Ludeke, Sara Shepherd, John Chism (sub.), Richard Clark and Georgeanne Webb.

Chairman Bill Nottke called the meeting to order. Roll call was taken with 8 members present. Minutes were approved as presented.

Action Taken

1. Deb Norton, Graphic Arts of Topeka and Kaitlyn Lewis presented the Charolais advantage over other breeds. Discussion followed.
2. Robert Williams reported to the group on the research available showing a Charolais advantage over other breeds.
3. Meeting adjourned.

Affiliate Committee

Chairman: Nathan Reinhart

Members present: Nathan Reinhart (Arkansas Charolais Association); Marty Lewis (Iowa Charolais Association); Silas Maxwell (Mountain Empire Charolais Association); David Webb (South Carolina Charolais Association); Bill Thompson

(Virginia Charolais Association)

Chairman Nathan Reinhart called the meeting to order.

Roll call was taken with 5 members present. Minutes from the March 25, 2013 meeting were approved as presented.

Action Taken

1. The committee discussed affiliate communication and promotion activities.
2. Meeting adjourned.

AIJCF Board of Trustees

Chairman: Larry Lehman

Members present: Larry Lehman, Pete Stamer, J. Neil Orth, Kaitlyn Lewis

Chairman Larry Lehman called the meeting to order. Roll call was taken with 4 members present. Minutes were approved as presented.

Action Taken

1. Lehman reviewed the AIJCF financial status. As of December 31, 2013 the AIJCF Foundation funds balance is \$767,491.61. The total available amount for the 2014-15 scholarships is \$21,749.21. Lehman encouraged members to seek additional annual scholarship donors.
2. Spencer Schrader presented a budget to request the Raymond Hicks Junior National Endowment Fund interest. Funds will be used at the 2014 Junior National Leadership Conference educational and leadership activities.
3. Neil Orth moved to approve \$3,669.63, the interest of the Raymond Hicks Junior National Endowment for 2014 Junior National Leadership Conference educational and leadership activities. Pete Stamer seconded. MOTION CARRIED.
4. Stamer moved that the AIJCF Board of Trustees recommend to the AICA Board that Larry Lehman serve an AIJCF Board of Trustees 3 year term. Kaitlyn Lewis seconded. MOTION CARRIED.
5. Meeting adjourned.

Breed Improvement Committee

Chairman: Randy Perry

Members present: Randy Perry, John Chism, Lee Eaton, Bill Zimmerman, Ty Eschenbaum, Cory Vaughn, Dr. Gary Cooper, Marty Lewis, Rex Ricketts, Nathan Reinhart, Silas Maxwell, and David Webb

Chairman Randy Perry called the meeting to order. Roll call was taken with 12 members present. Minutes were approved as presented.

Action Taken

1. Robert Williams encouraged members to attend the BIF Conference in Lincoln,

NE. Bill Zimmerman suggested the group have a meeting along with the BIF Conference. No action taken.

- Williams updated the committee on the National Program for Genetic Improvement of Feed Efficiency in Beef Cattle. Carcass data is ready to be sent to individual breeders. The University of Illinois asked the committee to decide how they wanted the data delivered to the individual breeders. Lee Eaton moved AICA contact all bull owners and ask them if they want their bulls individual data released to the public. Marty Lewis seconded. MOTION FAILED. Lewis moved to release all the data on individual bulls to all bull owners. Silas Maxwell seconded. MOTION CARRIED. Williams reviewed the project results. Discussion followed.
- Discussion followed regarding DNA/ 50K requirements on ET calves and all sires. No action taken.
- Rex Ricketts updated the committee on the National Center for Beef Excellence. Discussion followed.
- Williams reported on the CCA/AICA joint meeting held in Denver during the National Western. Discussion followed. Zimmerman moved that AICA use an adjustment factor on bulls coming into the United States from Canada so we can calculate an interim EPD in the US. Eaton seconded. MOTION CARRIED.
- Robert updated the committee on the Genomic Project. Discussion followed regarding how to present the Genomically enhanced EPDs. Nathan Reinhart moved to have a webinar meeting this summer to discuss including Genomically enhanced EPDs in the fall EPD run. Zimmerman seconded. MOTION CARRIED.
- Meeting adjourned.

Charolais Publications, Inc.

President: J. Neil Orth

Members present: Neil Orth, Larry Lehman, Bill Nottke, John Chism.

President J. Neil Orth called the meeting to order. Roll call was taken with 4 members present. Minutes were approved as presented.

Action Taken

- David Hobbs gave the CPI report. Discussion followed.
- Orth reviewed the year end financials.
- Meeting adjourned.

Commercial Committee

Chairman: Bill Pendergrass

Members present: Jerry Maltby (Sub.), Arnold Wienk, Corey Vaughn (Sub.), Ray Franz (Sub.), Derry Wright, Nathan Reinhart, John Chism (Sub.) and David Webb.

Nathan Reinhart called the meeting to order. Roll call was taken with 8 members present. Minutes were approved as presented.

Action Taken

- Robert Wells, Noble Foundation presented "A New Level of Excellence in Cattle Production", Integrity Beef Alliance.
- Neil Orth discussed the AICA's Commercial Projects. Discussion followed.
- Meeting adjourned.

Executive Committee

President: Larry Lehman

Members present: Larry Lehman, Harlin Hecht, Bill Nottke, John Chism, J. Neil Orth

President Larry Lehman called the meeting to order. Roll call was taken with 5

members present. Minutes were approved as presented.

Action Taken

- Richard Clark reported on the proposed Charolais Foundation. John Chism moved to accept the proposal. Harlin Hecht seconded. MOTION CARRIED.
- Bill Nottke discussed changing the logo to drop the words Charolais and Charbray from the bottom of the logo. Nottke moved to drop the words from the bottom of the logo. Chism seconded. MOTION CARRIED.
- Neil Orth discussed repairing the driveway and parking lot at the AICA office. He also discussed with the committee changes in the 2014 budget. Hecht moved to amend the budget. Nottke seconded. MOTION CARRIED.
- Meeting adjourned.

Finance Committee

Chairman: Pete Stamer

Members present: Pete Stamer, Lee Eaton, Larry Ludeke, Dr. Gary Cooper, Stanley Bonacker, John Chism, Silas Maxwell, Robert J Tibbs, Cory Vaughn, Marty Lewis, and Larry Lehman

Chairman Pete Stamer called the meeting to order. Roll call was taken with 11 members present. Minutes were approved as presented.

Action Taken

- Neil Orth reviewed the CPI and AICA year end, and then reviewed the 2014 budget. Lee Eaton moved to accept the amended 2014 budget. Larry Ludeke seconded. MOTION CARRIED.
- Pete Stamer reviewed the investments with the committee. Dr. Richard Clark updated the committee on the development of the American International Charolais Foundation. Lee Eaton moved that the proceeds from the CDs coming due be invested in fixed income securities. Stan Bonacker seconded. MOTION CARRIED.
- Meeting adjourned.

Junior Council Committee

Chairman: Jeff Smith

Members present: Jeff Smith, VeaBea Thomas, Spencer Schrader (sub area 4), Joyce Lewis (sub area 7), John Chism (sub area 11), Robert Tibbs (sub area 14), Matt Loggains, Kaitlyn Lewis.

Chairman Jeff Smith called the meeting to order. Roll call was taken with 8 members present. Minutes were approved as presented.

Action Taken

- Spencer Schrader provided a 2014 Junior National Update. Kansas is to host in Hutchinson, Kansas July 6-11, 2014.
- Kaitlyn Lewis reported the 2015 Junior National Update. Minnesota and Wisconsin are to host in St. Paul, Minnesota July 5-10, 2015.
- Profit-Loss statements for the 2013 AIJCA Junior National were reviewed for the AIJCA and the 2013 Planning Committee.
- Meeting adjourned.

Rules & Ethics Committee

Chairman: Richard Clark

Members present: Richard Clark, Randy Perry, Cory Vaughn, Marty Lewis, Nathan Reinhart, Georgeanne Webb

Chairman Richard Clark called the meeting to order. Roll call was taken with 5 members present. Minutes were approved as presented.

Action Taken

- Chairman Clark noted there being no unresolved agenda items, the meeting was adjourned.

Annual Meeting

President: Larry Lehman

Larry Lehman called the meeting to order. Minutes were approved as printed.

Action Taken

1. Lehman gave the Presidents report.
2. Neil Orth gave the Executive Vice Presidents report.
3. John Chism gave the secretaries report.
4. In Robb Cready absence, Lehman gave the treasurers report.
5. Awards presentation followed.
6. Meeting adjourned.

2013 Spring Board Meeting

President: Larry Lehman

Members present: Larry Lehman, Bill Nottke, John Chism, Harlin Hecht, Jerry Maltby, Troy Thomas, Dave Hebbert, Larry Ludeke, Marty Lewis, Nathan Reinhart, Silas Maxwell, J.Robert Tibbs, Georgeanne Webb

President Larry Lehman called the meeting to order. Minutes from the last meeting were approved as presented. Neil Orth called the roll with 13 members present.

Action Taken

1. Matt Logans gave the AIJCA report.
2. Orth gave the CPI report. Bill Nottke moved to accept the report. Jerry Maltby seconded. MOTION CARRIED.
3. The Executive Committee report was given by Larry Lehman. Lehman moved to accept the report. Robert Tibbs seconded. MOTION CARRIED.
4. Troy Tomas reported on the Activities Committee recent conference call. Thomas moved to accept the report. Tibbs seconded. MOTION CARRIED.
5. Nottke gave the Advertising and Marketing report. He moved to accept the report. Thomas seconded. MOTION CARRIED.
6. The Affiliate Committee report was given by Nathan Reinhart. He moved to accept the report. Georgeanne Webb seconded. MOTION CARRIED.
7. Lehman gave the AIJCA Board of Trustees report. He moved to accept the report. Nottke seconded. MOTION CARRIED.
8. Randy Perry gave the Breed Improvement Committee report. Marty Lewis moved to accept the report. Reinhart seconded. MOTION CARRIED.
9. Reinhart gave the Commercial Committee report. Tibbs moved to accept the report. Webb seconded. MOTION CARRIED.
10. Richard Clark gave the Rules and Ethics report. Webb moved to accept the report. Dave Hebbert seconded. MOTION CARRIED.
11. The Finance Committee report was given by Pete Stamer. Chism moved to accept the report. Ludeke seconded. MOTION CARRIED.
12. Orth reviewed the tentative 2014 Fall Board of Directors schedule. Thomas suggested switching the Commercial and Activates committee's meeting times.
13. No old business was presented.
14. The meeting was adjourned to closed session. 



2014 AICA Hall of Fame Inductee

Pete Stamer



From left: Larry Lehman, AICA President, presents the 2014 AICA Hall of Fame to Pete Stamer, Lafayette, N.J.



2014 AICA Annual Awards Presentations

ANNUAL MEMBERSHIP MEETING • ARGOSY HOTEL & CASINO • RIVERSIDE, Mo.

2013 Tops in Registration Awards

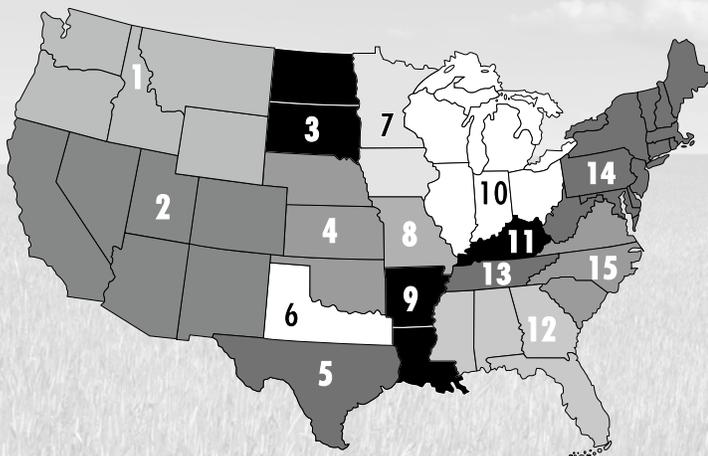


Tops in Registrations Awards were presented to, (from left): AICA Executive Vice President, J. Neil Orth; AICA Recording Secretary, Marilou Wegner, AICA President, Larry Lehman, Macy Meadows Charolais, Street, Md.; Wright Charolais, Richmond, Mo.; Hebbert Charolais, Hyannis, Neb. and Graue Charolais, Grady, N.M.

2013 Tops in Registration By Area

- | | |
|---|--|
| DeBruycker Charolais Area 1
Dutton, Mont. | Endsley's Charolais Farm Area 10
Hastings, Mich. |
| Graue Charolais Area 2
Grady, N.M. | Cox Charolais Area 11
Campbellsville, Ky. |
| Reich Ranch Area 3
Belle Fourche, S.D. | Bamboo Road Farms LLC Area 12
Marshallville, Ga. |
| Hebbert Charolais Area 4
Hyannis, Neb. | Holt Charolais Farm Area 13
Cypress Inn, Tenn. |
| Thomas Charolais, Inc. Area 5
Raymondville, Texas | Macy Meadows Area 14
Street, Md. |
| M6 Charolais Area 6
Alvarado, Texas | Mazeppa Charolais Farm Area 15
Mt. Ulla, N.C. |
| Mill Iron Lazy 5 Cattle Co. Area 7
Rochester, Minn. | Tara Fountain Junior
Thompson, Mo. |
| Wright Charolais Area 8
Richmond, Mo. | DeBruycker Charolais Bull Reg.
Dutton, Mont. |
| Oakwater Ranch Area 9
Shreveport, La. | |

Award Areas



President's Award



From left: Larry Lehman, AICA President, presents the 2014 President's Award to Bill Nottke, Sunset Hills, Mo.

2014-15 AICA Board of Directors



2014-15 AICA Board of Directors, front row, from left: Larry Lehman, Tioga, Texas — President; Bill Nottke, Sunset Hills, Mo. — Vice President; John Chism, Winchester, Ky. — Secretary; Harlin Hecht, Paynesville, Minn. — Ex-Officio; J. Neil Orth, Kansas City, Mo. — Executive Vice President. Not Pictured: Robb Creasey, Macomb, Ill. — Treasurer.

Back row, from left, area directors: Jerry Maltby, Williams, Calif.; Troy Thomas, Harrold, S.D.; Dave Hebbert, Hyannis, Neb.; Larry Ludeke, Liverpool, Texas; Marty Lewis, Monroe, Iowa; Nathan Reinhart, Pleasant Plains, Ark.; Silas Maxwell, Mosheim, Tenn.; J. Robert Tibbs, Havre de Grace, Md.; and Georganne Webb, Easley, S.C. Not Pictured: Doug Rogers, Collins, Miss.





JUNIOR VIEWPOINT

Get to Know Your Director!

Rachael Hockenbery, Area 7 Director

Interviewed by Chelsea Woodcock, Secretary

H: Hi everyone! My name is Rachael Hockenbery, and I am currently serving as your Area 7 Director. I am from Woodbine, Maryland and I'm eighteen years-old. Having the opportunity to be on the board has truly been amazing and I encourage everyone who wants to run to do so! I hope everyone has been busy preparing for the upcoming Junior National in Hutchinson!

Q: How were you introduced to the Charolais breed or what made you choose the Charolais Breed to raise and show?

A: I was first introduced to the Charolais Breed five years ago through Matt Bauerlein. I had been showing pigs and sheep prior to this, and my mom decided to get me involved with cattle. I wasn't sure I would like it at first, but after a few shows I realized I was hooked (not that Matt would let me say no and give up in the first place). I've loved being on the halter ever since.

Q: What advice do you have for juniors thinking about attending Junior National this year?

A: If you are thinking about attending Junior National this year, I encourage you to get your entries in and plan to have an amazing time this year in Hutchinson, Kansas. You make so many memories at Junior National, and you get to meet people that have the same passion for the Charolais breed as you do. It is truly unforgettable!

Q: Is there a particular contest that you enjoy participating in most at Junior National? Why?

A: One of my favorite contests at Junior National would have to be the Interview and Resume contest. Being able to apply for whatever profession you want to is really fun and participating in the interview prepares you for later on in life and helps you develop the necessary skills to be ready when the interview is for your dream job.

Q: Being from the East coast, how have you worked to encourage AIJCA membership and participation?

A: Believe it or not, there are a lot of juniors here in my area! I have planned educational field days in the spring and each fall we have an ROE show at the Keystone International Livestock Exposition. I try to get as many juniors as I can there, due to the fact that we started having a junior show a few years ago. Families in my area also have the opportunity to get involved with the Charolais breed during the Showcase Heifer Sale and membership in my area is steadily growing.

Q: Who was your first Charolais show heifer?

A: My first Charolais show heifer was DDC Brielle, and she definitely taught me a lot those first few shows. But if I had to choose a favorite, it would be a toss up between PCF Ms Amber and her daughter HCF Chanel.

Q: Was there someone who inspired you to become an AIJCA Junior Board Director?

A: Without a doubt, the person who inspired me most to become an AIJCA Junior Board Director was Chad Clark. When Chad passed away in 2010, it was really difficult on everyone and I made a promise to myself that I was going to make him proud and follow in his footsteps on the board as soon as I was old enough to run. Being elected onto the board has been one of the greatest experiences of my life, and I know that Chad is watching over me every step of the way.

Q: Where are you going to attend college and what do you plan to study?

A: This coming fall, I will be attending Salisbury University with the hopes of majoring in Psychology to become a family counselor.

Q: Besides raising Charolais, do you have any other animals?

A: In addition to Charolais, I also have two dogs, two cats, a few chickens, and I get pigs and sheep every year for my county fair...although the Charolais are definitely my favorite for sure. 

Junior National Reminders!

- May 10**
- Early Entry Deadline
- May 20**
- Late Entry Deadline
- Ownership Deadline
- Junior Board Application Deadline

Check out the Leadership Conference preview on page 24!



AMERICAN-INTERNATIONAL JUNIOR CHAROLAIS ASSOCIATION



OFFICERS

- | | |
|---|--|
| <p>President
Matt Loggains
Violet Hill, AR
(870) 373-0646
matthew.loggains@smail.ostate.edu</p> <p>Vice President
Haley Stalcup
Prescott, IA
(641) 344-6692
hstalcup@iastate.edu</p> <p>Secretary
Chelsea Woodcock
Clovis, CA
(559) 765-1092
cwoodcock01@gmail.com</p> | <p>Treasurer
Mason Lewis
Monroe, IA
(515) 205-9161
mason_lewis@hotmail.com</p> <p>Ex-Officio
Megan Fink
Randolph, KS
(785) 410-5559
meganf1990@outlook.com</p> |
|---|--|

DIRECTORS BY AREA

- | | |
|---|---|
| <p>Area 1
Kade Beck
Declo, ID
(208) 650-9462
kadebeck_03@hotmail.com</p> <p>Area 2
Haley Stalcup
Prescott, IA
(641) 344-6692
hstalcup@iastate.edu</p> <p>Area 3
Kurtis Clawson
Satanta, KS
(620) 649-7388
clawsonk@ksu.edu</p> <p>Area 4
Macie Wagstaff
Price, TX
(903) 646-5220
macierena@hotmail.com</p> <p>Area 5
Mason Lewis
Monroe, IA
(515) 205-9161
mason_lewis@hotmail.com</p> <p>Area 6
Kate Shaffer
Carthage, MO
(417) 793-4315
kateshaffer@yahoo.com</p> <p>Area 7
Rachael Hockenbery
Woodbine, MD
(301) 802-0050
mdfarmgirl@hotmail.com</p> <p>Area 8
Nick Williams
Bremen, AL
(256) 339-3870
nickwilliams712@yahoo.com</p> | <p>At Large
Lauryn Brown
Strathmore, CA
(559) 789-7928
racarick3@gmail.com</p> <p>At Large
Megan Johnson
Beaver, OK
(580) 552-1915
meg-28@live.com</p> <p>At Large
Jaid Runt
Scandia, KS
(785) 335-3030
jruntr@yahoo.com</p> <p>At Large
Chelsea Woodcock
Clovis, CA
(559) 765-1092
cwoodcock01@gmail.com</p> |
|---|---|

COMMITTEE CHAIRMEN

- | | |
|---|---|
| <p>Fundraising
Mason Lewis</p> <p>Programs & Activities
Haley Stalcup</p> | <p>Membership
Chelsea Woodcock</p> <p>Junior National
Matt Loggains</p> |
|---|---|

AIJCA MEMBERSHIP

Membership in the nationwide American-International Junior Charolais Association (AIJCA) is open to anyone 21 years of age and under as of January 1 of the present year. The initial membership fee is \$30 and \$25 annual dues thereafter.

"O THE WONDER OF IT ALL!"

The snow has finally melted and we are in the midst of Spring calving. To date, we haven't assisted or helped a heifer or cow bred to LT Gold Blend. O the wonder of it all is that Gold Blend was selected for his ability to breed in explosive growth and strong milk EPDs, little did we know that he would reduce the gestation time (279 days on average) and produce calves with the right size and shape for easy calving! On several occasions our newborn calves have been up and about before their mommas. We have used several highly-touted AI herd sires but none with the built-in calving ease of LT Gold Blend. We'll keep you informed as to how his calves perform at weaning time.

Congratulations



Patrick White retires June 1 after 44 years in full time ministry!

Flash!—

Gold Blend's dam LT Marla 4904 ET P has recently given birth to a LT Ledger son. What a genetic combination!

Gold Blend Semen available.

\$25/straw; \$35/Signing Fee.

Contact one of these breeders to place your semen order.

WC WHITE CHAROLAIS

G. Patrick & Cheryl White
3362 113th Avenue • Allegan, MI 49010
269-673-1634/2329 whitecowsusa@gmail.com

HONEYMAN CHAROLAIS

Ryan & Rhonda Honeyman and Family
1006 11th Street NW
Reeder, ND 58649
701-853-2870
honeymancharolais@hotmail.com

RATHMOURNE CHAROLAIS

Brian J. & Sarah Ingram
4877 Moeller Rd
Port Hope, MI 48468
989-553-1091 bjsri@yahoo.com

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Vermeer



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SALES REVIEW

Charolais Sale Results

Sales are listed in sale date order. A list of sales in this issue is provided below.

- Bar S Ranch Annual Production Sale
- Wagner Charolais Third Annual Bull Sale
- 35th Annual Southwest Virginia Performance Tested Bull Sale
- Aschermann Charolais 18th Edition Charolais Bull Sale
- Candy Meadow Farms
- M6 The Spring Event Spring Bull Sale
- M6 The Spring Event Spring Female Sale
- Myron Runft Charolais 24th Annual Bull Sale
- Weber Charolais Farm Annual Bull Sale
- C-B Charolais "The Brand You Can Trust" Annual Production Sale
- Schmidt Cattle Company Annual Bull Sale
- Iowa Cattleman's Association Performance Tested Bull Sale
- Appalachian Classic Sale
- Cannon Deutsch 1st Annual Bull Sale
- Valley View Charolais 46th Annual Bull Sale
- Hubert Charolais Ranch Polled Bull Sale
- Bracewell Cattle Company Spring Bull Buyout
- Kansas Bull Test 73rd Annual Sale
- DeBruycker Charolais 30th Annual Bull Sale
- Little W Farm & Guests 4th Annual Charolais Sale
- Satterfield Charolais & Angus Third Annual Bull Sale
- Satterfield Charolais & Angus Third Annual Female Sale
- Wells Charolais 32nd Annual Bull Sale

Bar S Ranch Annual Production Sale

Paradise, Kan. ■ March 14, 2014

Auctioneer: Sonny Booth, Miami, Okla.

Averages:

21 Spring Yearling Bulls.....	\$4,216
6 Fall Yearling Bulls.....	\$4,660
27 Bulls.....	\$4,472
Total Sale Gross	\$120,750

By: David Hobbs

High-selling lots:

\$14,000 – Spring Yearling Bull. Bar S Rapid Fire 3859, 3-1-13, by Rapid Fire 9775 ET. To Bianchi Charolais, Gilroy, Calif. and Goering Farms, McPherson, Kan. (2/3 interest.)

\$6,750 – Spring Yearling Bull. Bar S Rapidfire 3508, 4-5-13, by Rapid Fire 9775 ET. To Tim Berland, Damar, Kan. (2/3 interest.)

\$5,750 – Fall Yearling Bull. Bar S Rapid Fire 2905, 9-3-12, by Rapid Fire 9775 ET. To Cliff Biby, Nash, Okla.

\$5,500 – Spring Yearling Bull. Bar S Rapid Fire 3397 TW, 2-24-13, by Rapid Fire 9775 ET. To Shawn Roy, Palco, Kan. (2/3 interest.)

\$5,500 – Fall Yearling Bull. Bar S Rapid Fire 2906, 9-5-12, by Rapid Fire 9775 ET. To Wade Wagner, Smith Center, Kan.

Note: 120 Angus bulls averaged \$4,703. 110 Commercial open heifers averaged \$1,650.

Wagner Charolais Third Annual Bull Sale

Sterling, Colo. ■ March 15, 2014

Auctioneer: Dennis Metzger, Anderson, Calif.

Averages:

25 Fall Yearling Bulls.....	\$3,910
3 Two-Year Old Bulls.....	\$2,733
7 Spring Yearling Bulls.....	\$2,543
35 Bulls.....	\$3,536
Total Sale Gross	\$123,750

High-selling lots:

\$5,750 – Fall Yearling Bull. Wagner WS023 2107, 8-14-12, by Wagner WS023. To Don Larson, Sterling, Colo.

\$5,750 – Fall Yearling Bull. Wagner Tenacious 2125, 8-21-12, by KEYS Tenacious 166S. To Dennis Shy, Agate, Colo.

35th Annual Southwest Virginia Performance Tested Bull Sale

Wytheville, Va. ■ March 22, 2014

Auctioneer: Mike Jones, West Point, Ga. Sale Manager: Dr. Scott Greiner, Blacksburg, Va. Sale Sponsor: Virginia BCIA

Average:

4 Yearling Bulls **\$4,413**

By: Floyd Wampler

High-selling lots:

\$5,750 – Bull. VPI Pioneer 314A, 3-3-13, by M6 Fresh Air 8165 P ET. From Virginia Tech., Blacksburg, Va. To Nipp Charolais, Overbrook, Okla.

\$5,000 – Bull. VPI Progress 303A, 1-10-13, by LT Bluegrass 4017 P. From Virginia Tech. To Perry Stevert, Jefferson, N.C.

Fieldman Notes: 85 Angus bulls averaged \$3,551, 8 Hereford bulls averaged \$3,763, 7 Gelbvieh bulls averaged \$7,279 and 34 Sim & Sim Angus bulls averaged \$3,885.

Aschermann Charolais 18th Edition Charolais Bull Sale

Carthage, Mo. ■ March 22, 2014

Auctioneer: Jackie Moore, Mount Vernon, Mo.

Averages:

52 Fall Yearling Bulls.....	\$4,460
2 Two-Year Old Bulls.....	\$5,625
54 Bulls.....	\$4,503

Not included in the above averages:

7 Percentage Charolais Bulls.....	\$3,386
Total Sale Gross	\$266,850

By: David Hobbs

High-selling lots:

\$13,750 – Fall Yearling Bull. ACE-ORR Lock N Load 243P 9-12-12, by LT Ledger 0332 P. To Eggleston's Charolais, Wessington, S.D., and Leddy Cattle, Stockholm, S.D.

\$13,750 – Fall Yearling Bull. ACE-ORR Amigo 253, 9-22-12, by LT Ledger 0332 P. To Bina Charolais, Lawton, N.D.

\$11,250 – Fall Yearling Bull. ACE-ORR Chisum 226P, 9-4-12, by LT Ledger 0332 P. To Cooper Charolais, Granbury, Texas.

\$9,500 – Fall Yearling Bull. ACE-ORR Predator 241P, 9-11-12, by LT Ledger 0332 P. To Raile Charolais, St. Francis, Kan.

\$8,250 – Fall Yearling Bull. ACE-ORR Renegade 238P, 9-8-12, by LT Ledger 0332 P. To Peck Brothers, Erie, Kan.

\$8,000 – Fall Yearling Bull. ACE-ORR Tombstone 237P, 9-8-12, by Fink Gold Standard 0153. To Galen Wilson, Miller, Mo.

Candy Meadow Farms

Lexington, Tenn. ■ March 22, 2014

Sale Manager: JDH Marketing Services

Average:

8 Yearling Bulls	\$5,744
Total Sales Gross.....	\$45,950

By: Floyd Wampler

High-selling lots:

\$7,100 – Bull. CMF 428U Rio 18Z, 11-30-12, by CMF 241 Rio Blanco 378R. To Jerald Stevens, Wildersville, Tenn.

\$7,000 – Bull. CMF 391S Gridiron 5Z, 9-27-12, by M6 Grid Maker 104 PET. To Riverbend Farms, Cadiz, Ky.

\$6,500 – Bull. CMF 375P Sagebrush 6Z, 9-29-12, by LT Bluegrass 4017 P. To Riverbend Farms.

Notes: Hereford Bulls averaged \$3,400 and Angus Bulls averaged \$5,133.

M6 The Spring Event Spring Bull Sale

Alvarado, Texas ■ March 22, 2014

Auctioneer: Greg Clifton, Hurst, Texas

Average:

112 ¼ Bulls	\$5,503
Total Sale Gross	\$617,750

By: Wes Chism

High-selling lots:

\$40,000 – Bull. M6 Rock Star 306 P ET, 1-8-13, by M6 Fresh Air 8165 P ET. To Weber Charolais, Wagner, S.D. (1/2 interest and 1/2 possession.)

\$37,500 – Bull. M6 Lone Star 2183 P ET, 10-18-12, by M6 Grid Maker 104 PET. and To River Oaks Ranch, Donalsonville, Ga. (1/2 interest 1/2 possession.)

\$16,000 – Bull. M6 Fresh Bravo 2125 P ET, 11-13-12, by M6 Fresh Air 8165 P ET. To Lendell Thompson, St. Mary, Mo.

\$10,000 – Bull. M6 Country Star 229 PET, 11-7-12, by TR Mr Fire Water 5792RET. To Paul Jefferies, Houstonville, Ky. (3/4 interest and full possession.)

\$9,000 – Bull. M6 Western Star 2154 P, 12-13-12, by M6 Cool Rep 8108 ET. To Robert Collier, Dallas, Texas. (3/4 interest and full possession.)

M6 The Spring Event Spring Female Sale

Alvarado, Texas ■ March 22, 2014.

Auctioneer: Greg Clifton, Hurst, Texas

Averages:

5 Donor Cows \$13,000
8 Cow-Calf Splits \$6,969
14 Cow-Calf Pairs \$4,964
6 Bred Cows \$4,800
17 Bred Heifers \$3,438
50 Lots **\$5,550**

Not included in the above averages:

1 Pregnant Recipient \$4,250
Total Sale Gross \$281,750

By: Wes Chism

High-selling lots:

\$28,000 – Donor. M6 Ms Bravo Grid 844 ET, 2-13-08, by LT Rio Bravo 3181 P. Heifer calf, 8-12-13, by M6 Fresh Air 8165 P ET. From M6 Ranch, Alvarado, Texas. Cow to Baney Charolais, Mountain Grove, Mo., for \$21,000. Heifer calf to Les Bridges, Lampasas, Texas, for \$7,000.

\$14,500 – Donor. M6 Ms Rio Maker 071 P ET, 3-1-10, by LT Rio Blanco 1234 P. Bull calf, 8-8-13, by M6 Cool Rep 8108 ET. From M6 Ranch. Cow to Baney Charolais for \$10,500. Bull calf to Lone Mesquite Ranch, Stephenville, Texas, for \$4,000.

\$12,500 – Cow-Calf Split. M6 Ms 104 Supreme 8110 P, 9-9-08, by M6 Grid Maker 104 PET. Heifer calf, 8-9-13, by M6 Cool Rep 8108 ET. From M6 Ranch. Cow to Tony Leport, Henderson, W.Va., for \$6,000. Heifer calf to Testerman Charolais, True, W.Va., for \$6,500.

\$11,500 – Donor. M6 Ms 8191 Quality 721 ET, 2-7-07, by WCR Sir Impressive 8191P. Heifer calf, 8-17-13, by M6 Cool Rep 8108 ET. From M6 Ranch. Cow to Baney Charolais for \$6,500. Heifer calf to Weber Charolais, Wagner, S.D., for \$5,000.

\$8,000 – Cow-Calf Split. M6 Ms Rio Maker 9206 P ET, 12-12-09, by LT Rio Blanco 1234 P. Bull calf, 8-20-13, by Cooley Royce 1107T39. From M6 Ranch. Cow to Anchor B Cattle, Stuart, Okla., for \$4,250. Bull calf to Rocky Creek Ranch, Lampasas, Texas, for \$3,750.

Myron Runft Charolais 24th Annual Bull Sale

Belleville, Kan. ■ March 24, 2014

Auctioneer: Greg Clifton, Hurst, Texas

Average:

42 Lots **\$2,867**
Total Sale Gross \$120,400

By: Wes Chism

High-selling lots:

\$4,800 – Bull. RCR Henry Kojo A020, 3-26-13, by CCC 7913 Kojo 051. From Myron Runft, Belleville, Kan. To Mikkel Stensaas, Concordia, Kan.

\$4,200 – Bull. TS Covina Kingdom 1342, 4-5-13, by CCC Covina X119P. From Terrill Strnad, Formoso, Kan. To Duane Tenopir, Wilbur, Neb.

\$4,200 – Bull. RCR Heavy Chrome A017, 3-25-13, by WC CCC Bud Heavy 903 Pld ET. From Myron Runft. To Dale Schardt, Carleton, Neb.

Weber Charolais Farm Annual Bull Sale

Corsica, S.D. ■ March 24, 2014

Auctioneer: Dan Clark, Winner, S.D.

Average:

41 Yearling Bulls **\$3,945**
Total Sale Gross \$161,745

By: Colt Keffler

High-selling lots:

\$6,500 – Bull. WCF Mr Kingsbury 314, 2-11-3, by WCR Kingsbury 116P. To Greg Feldhaus, Howard, S.D.

\$6,500 – Bull. WCF Mr Caramel 324-064, 2-25-13, by M6 Nice Breeze 8174P. To Soobrook Farms, Brookings, S.D.

\$6,000 – Bull. WCF Mr Breeze 3102, 3-16-13, by M6 Nice Breeze 8174P. To Dallas Knobloch, Hills, Minn.

\$6,000 – Bull. WCF Mr Viewpoint 332, 2-28-13, by LT Viewpoint 0254P. To Greg Feldhaus.

\$5,750 – Bull. WCF Mr Viewpoint 325, 2-21-13, by LT Viewpoint 0254P. To Josh Wichmann, Corsica, S.D.

C-B Charolais “The Brand You Can Trust” Annual Production Sale

Napoleon, N.D. ■ March 25, 2014

Auctioneer: Seth Weishaar, Belle Fourche, S.D.

Averages:

10 Fall Bulls \$5,650
35 Yearling Bulls \$4,107
5 Registered Open Heifers \$2,400
50 Lots **\$4,245**
Not included in the above averages:

30 Commercial Pairs \$2,975
Total Sale Gross \$301,495

By: Colt Keffler

High-selling lots:

\$7,500 – Yearling Bull. C-B Top Sim 325, 2-16-13, by JAB Top Shelf 690 Pld. To Mark Rau, Napoleon, N.D.

\$6,750 – Fall Bull. C-B Top Prime 1219, 8-13-12, by JAB Top Shelf 690 Pld. To Mark Rau.

\$6,500 – Yearling Bull. C-B Bandit 359, 2-26-13, by EC Outlaw 8065 Pld. By Larry Bergquist, Wing, N.D.

\$6,000 – Fall Bull. C-B Top Prime 1211, 8-5-12, by JAB Top Shelf 690 Pld. To Mark Rau.

\$6,000 – Fall Bull. C-B Top Line 1223, 8-15-12, by JAB Top Shelf 690 Pld. To Mark Rau.

\$6,000 – Fall Bull. C-B Top Prime, 8-11-12, by JAB Top Shelf 690 Pld. To Mark Rau.

\$6,000 – Fall Bull. C-B Top Line 1232, 9-2-12, by JAB Top Shelf 690 Pld. To Mark Rau.

Schmidt Cattle Company Annual Bull Sale

Rushville, Neb. ■ March 26, 2014

Auctioneer: Doug Jagers, Sheridan, Neb.

Average:

75 Yearling Bulls **\$6,117**
Total Sale Gross \$458,775

By: Colt Keffler

High-selling lots:

\$12,000 – Bull. SCC Pacer 79A Pld, 3-5-13, by TR Mr Pacer 815. To Utopia Genetics, Grovespring, Mo.

\$10,500 – Bull. SCC Cadillac 37A Pld, 2-25-13, by PVF Cad 0731 PLD. To Dennis Hulm, Meadow, S.D.

\$10,500 – Bull. SCC Crossfire 53A, 3-1-13, by TR PZC NC Crossfire 1753 ET. To Keri Vortruba, Hemmingford, Neb.

\$9,750 – Bull. SCC HCB 206A Pld, 4-14-13, by HC Blend 9237. To Mark Williams, Kadoka, S.D.

\$9,500 – Bull. SCC Blue Value 40A, 2-26-13, by LT Blue Value 7903 ET. To Calvin Eisenbraun, Philip, S.D.

\$9,500 – Bull. SCC Prince 41A Pld, 2-26-13, by WCR Sir Prince 9166P. To Bruce Forney, Lake Side, Neb.

\$9,500 – Bull. SCC Cadillac 60A Pld, 3-2-13, by PVF Cad 0731 Pld. To Vic Bassegio, Gordon, Neb.

\$9,500 – Bull. SCC HCB 182A Pld, 4-2-13, by HC Blend 9237. To Mike Arnold, Kilgore, Neb.

Iowa Cattleman’s Association Performance Tested Bull Sale

Dunlap, Iowa ■ March 28, 2014

Average:

9 Charolais Bulls **\$3,731**

High-selling lots:

\$4,750 – Bull. WF Norman 341 Pld, 2-14-13, by WR Wrangler W601. From Larry Wakefield, New Richland, Minn. To Bassett Farms, Ames Iowa.

\$4,750 – Bull. WF Royce’s Track 331 Pld, 2-14-13, by Cooley Royce 1107T39. From Larry Wakefield. To Bassett Farms.

Notes: 2 Hereford averaged \$2,500; 29 Angus averaged \$2,398; 6 Simmental averaged \$2,250

Appalachian Classic Sale

Knoxville, Tenn. ■ March 29, 2014

Auctioneer: Greg Clifton, Hurst, Texas
Sale Sponsor: Mountain Empire Charolais Association
Sale Manager: Outfront Cattle Service, College Station, Texas

Averages:

12 Bulls \$2,421
5 Cow-Calf Pairs \$3,780
9 Cow-Calf Splits \$4,517
7 Bred Cows \$3,029
13 Bred Heifers \$2,804
13 Open Heifers \$2,112
59 Lots **\$2,944**

High-selling lots:

\$5,750 – Cow-Calf Pair. BGC Ms Cigar N01, 10-18-10, by Cooley Royce 1107T39. Bull calf, 3-1-14, by CMF 241 Gridiron 437W. From Welcome Grove Charolais, Mosheim, Tenn. To Greg Hudspeth, St. Joe, Ark.

\$5,400 – Cow-Calf Split. OHF Lady A 902, 9-2-11, by Baldrige Kojack 29K. Bull calf, 8-31-13, by WCR Sir Duke 7340. Cow rebred to OHF Duke Cigar KN27. From Oak Hill Farm, Dawsonville, Ga. Cow to Bill Montgomery, Ewing, Va., for \$2,900. Bull calf to Ronald Irick, Maynardville, Tenn., for \$2,500.

\$5,350 – Cow-Calf Split. SRC Miranda U805, 1-3-08, by Bow Dakota Wind 2074MPOL. Heifer calf, 11-19-13, by OHF Duke Cigar KN27. Cow rebred to OHF Passport 1330. From Oak Hill Farm. Cow to Kyle & Shelly Reaves,

Greenville, Tenn., for \$4,000. Heifer calf to Mathew Blankenship, Nolensville, Tenn., for \$1,350.

\$5,200 – Cow-Calf Split. TLT Colette 1139P, 9-11-11, by LHD Guarantee P632. Heifer calf, 8-8-13, by TLT Bubbie 1104 P. Cow rebred to RHC Santiago 202E. From Thomas Turner, Hickman, Tenn. Cow to Rocking S Ranch, LLC, Bristow, Okla., for \$4,000. Heifer calf to Mathew Blankenship for \$1,200.

\$4,250 – Bred Heifer. Welcome Grove Cutlass 1203, 1-28-12, by DA Passport 502 P ET. Bred to CMF 241 Gridiron 437W. From Welcome Grove Charolais. To Hale Farms, Louisville, Mo.

Cannon Deutsch 1st Annual Bull Sale

Newton, Iowa ■ March 29, 2014

Auctioneer: Rob Nord, Clinton, Ill. *Sale Manager:* Hubert Cattle Services, Oakley, Kan.

Average:

37 Yearling Bulls **\$3,300**
Total Sale Gross \$122,100

High-selling lots:

\$5,900 – Bull. CD Zeeb 3062 P, 3-27-13, by WCCC Zeeb 0151. To Amana Farms, High Amana, Iowa.

\$5,300 – Bull. CG Goldrunner 3112 P, 4-3-13, by WCCC Goldrunner 1010. To Steenhook Farms, Chariton, Iowa

\$5,000 – Bull. CD Primer 3061 P, 3-26-13, by WCCC Zeal 0162. To Myron Toste, Laton, Calif.

\$5,000 – Bull. CD Piston 3164 P, 4-21-13, by WCCC Insight 8071. To Hassebrook Charolais, Genoa, Neb.

\$4,900 – Bull. CD Zeal 3108 P, 4-2-13, by WCCC Zeal 0162. To Amana Farms.

\$4,900 – Bull. CD Whiplash 3045 P, 3-23-13, by WCCC Whiplash 9081. To James Harman, Niota, Ill.

Valley View Charolais 46th Annual Bull Sale

Polson, Mont. ■ March 29, 2014

Auctioneer: Rick Machado, Shandon, Calif.

Average:

184 Two-Year Old Bulls **\$5,454**
Total Sale Gross \$1,003,536

By: Dennis Metzger

High-selling lots:

\$9,500 – Bull. VVCR GridMaker Tradition 2188 Pld, 4-14-12, by Gridmaker 9890 Pld. To Odegard Ranch, Arvada, Wyo.

\$9,000 – Bull. VVCR Leading GridMaker 2122 Pld, 4-5-13, by LT Leading Wind 7179 Pld. To Boyce Land & Cattle, Moffat, Colo.

\$8,500 – Bull. VVCR Payweight Bingo 2146 Pld, 4-8-12, by Payweight 635 Pld. To Boyce Land & Cattle.

\$8,500 – Bull. VVCR GridMaker Wyoming 2140 Polled/S, 4-7-12, by Gridmaker 9890 Pld. To Boyce Land & Cattle.

\$8,500 – Bull. VVCR Easy GridMaker 2235 Polled/S, 4-21-12, by LT Easy Trace 9040 Pld. To Bentley Ranch, Torrington, Wyo.

continued on page 27



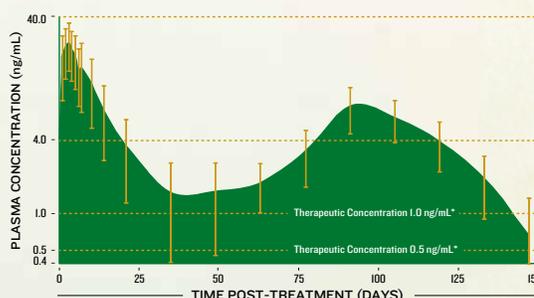
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LONGRANGE with up to 100 to 150 days of parasite control in a single dose.¹

A pasture full of thicker, slicker cattle is a beautiful sight. Get the look with LONGRANGE – the first extended-release injection that gives you up to 100 to 150 days of parasite control in a single dose.²

Break the parasite life cycle and see the performance benefits all season.^{3,4} Ask your **veterinarian** for **prescription** LONGRANGE.

Only LONGRANGE has the THERAPHASE™ formulation.²



Pharmacokinetic studies of LONGRANGE in cattle indicate that effective plasma levels remain for an extended period of time (at least 100 days).²

*Plasma concentrations between 0.5 and 1.0 ng/mL would represent the minimal drug level required for optimal nematocidal activity.



Available in 500 mL, 250 mL and 50 mL bottles. Administer subcutaneously at 1 mL/110 lbs.



For more information, visit theLONGRANGElook.com

IMPORTANT SAFETY INFORMATION: Do not treat within 48 days of slaughter. Not for use in female dairy cattle 20 months of age or older, including dry dairy cows, or in veal calves. Post-injection site damage (e.g., granulomas, necrosis) can occur. These reactions have disappeared without treatment.



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¹ Dependent upon parasite species, as referenced in FOI summary and LONGRANGE product label.
² LONGRANGE product label.
³ Morley FH, Donald AD. Farm management and systems of helminth control. *Vet Parasitol.* 1980;6:105-134.
⁴ Brunson RV. Principles of helminth control. *Vet Parasitol.* 1980;6:185-215.



Extended-Release Injectable Parasiticide
5% Sterile Solution
NADA 141-327, Approved by FDA for subcutaneous injection
For the Treatment and Control of Internal and External
Parasites of Cattle on Pasture with Persistent Effectiveness

CAUTION: Federal law restricts this drug to use by or on the order of a licensed veterinarian.

INDICATIONS FOR USE
LONGRANGE, when administered at the recommended dose volume of 1 mL per 110 lb (50 kg) body weight, is effective in the treatment and control of 20 species and stages of internal and external parasites of cattle:

Gastrointestinal Roundworms	Lungworms
<i>Cooperia oncophora</i> – Adults and L ₁	<i>Dictyoacaulus viviparus</i> – Adults
<i>Cooperia punctata</i> – Adults and L ₁	
<i>Cooperia sumabada</i> – Adults and L ₁	Grubs
<i>Haemonchus placei</i> – Adults	<i>Hypoderma bovis</i>
<i>Oesophagostomum radiatum</i> – Adults	
<i>Ostertagia lyrata</i> – Adults	Mites
<i>Ostertagia ostertagi</i> – Adults, L ₁ and inhibited L ₂	<i>Sarcoptes scabiei</i> var. <i>bovis</i>
<i>Trichostrongylus axei</i> – Adults and L ₁	
<i>Trichostrongylus colubriformis</i> – Adults	

Parasites	Durations of Persistent Effectiveness
Gastrointestinal Roundworms	
<i>Cooperia oncophora</i>	100 days
<i>Cooperia punctata</i>	100 days
<i>Haemonchus placei</i>	120 days
<i>Oesophagostomum radiatum</i>	120 days
<i>Ostertagia lyrata</i>	120 days
<i>Ostertagia ostertagi</i>	120 days
<i>Trichostrongylus axei</i>	100 days
Lungworms	
<i>Dictyoacaulus viviparus</i>	150 days

DOSAGE AND ADMINISTRATION
LONGRANGE® (eprinomectin) should be given only by subcutaneous injection in front of the shoulder at the recommended dosage level of 1 mg eprinomectin per kg body weight (1 mL per 110 lb body weight).

WARNINGS AND PRECAUTIONS
Withdrawal Periods and Residue Warnings
Animals intended for human consumption must not be slaughtered within 48 days of the last treatment.
This drug product is not approved for use in female dairy cattle 20 months of age or older, including dry dairy cows. Use in these cattle may cause drug residues in milk and/or in calves born to these cows. A withdrawal period has not been established for pre-ruminating calves. Do not use in calves to be processed for veal.

Animal Safety Warnings and Precautions
The product is likely to cause tissue damage at the site of injection, including possible granulomas and necrosis. These reactions have disappeared without treatment. Local tissue reaction may result in trim loss of edible tissue at slaughter.
Observe cattle for injection site reactions. If injection site reactions are suspected, consult your veterinarian. This product is not for intravenous or intramuscular use. Protect product from light. LONGRANGE® (eprinomectin) has been developed specifically for use in cattle only. This product should not be used in other animal species.

When to Treat Cattle with Grubs
LONGRANGE effectively controls all stages of cattle grubs. However, proper timing of treatment is important. For the most effective results, cattle should be treated as soon as possible after the end of the heel fly (warble fly) season.

Environmental Hazards
Not for use in cattle managed in feedlots or under intensive rotational grazing because the environmental impact has not been evaluated for these scenarios.

Other Warnings: Underdosing and/or subtherapeutic concentrations of extended-release anthelmintic products may encourage the development of parasite resistance. It is recommended that parasite resistance be monitored following the use of any anthelmintic with the use of a fecal egg count reduction test program.

TARGET ANIMAL SAFETY
Clinical studies have demonstrated the wide margin of safety of LONGRANGE® (eprinomectin). Overdosing at 3 to 5 times the recommended dose resulted in a statistically significant reduction in average weight gain when compared to the group tested at label dose. Treatment-related lesions observed in most cattle administered the product included swelling, hyperemia, or necrosis in the subcutaneous tissue of the skin. The administration of LONGRANGE at 3 times the recommended therapeutic dose had no adverse reproductive effects on beef cows at all stages of breeding or pregnancy or on their calves.
Not for use in bulls, as reproductive safety testing has not been conducted in males intended for breeding or actively breeding. Not for use in calves less than 3 months of age because safety testing has not been conducted in calves less than 3 months of age.

STORAGE
Store at 77° F (25° C) with excursions between 59° and 86° F (15° and 30° C). Protect from light.

Made in Canada.
Manufactured for Merial Limited, Duluth, GA, USA.
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We're bringing some of our best...
to the CAT Spring Spectacular Sale

May 17, 2014
Tommy McDaniel Exposition Center * Henderson, TX



M6 MS COOL GRADE 8122 P
Born 9/15/08 Sire: M6 Cool Dude 6463 P ET
Sells bred 6/5/13 to JDJ Equity Z370 P



HF MS ROCK X805
Born 5/13/10 Sire: RBR Rockbluff 399 ET
Sells bred 12/20/13 to HF Hi Definition U08

And a Gladiator daughter with heifer calf by LT Ledger 0332;
a Impressive D040 heifer bred to JDJ Resource, and a
BJR Boundless heifer bred to JDJ Resource!



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(918) 633-9594
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Upcoming Events

May 10 Missouri Directory Ads Due
June 14 Sho-Me Classic Junior Show, Sedalia
July 26 Ozark Empire Charolais Show, Springfield
August 9 Missouri State Fair 4-H & FFA Shows, Sedalia
August 10 Missouri State Fair A ROE Show, Sedalia
September 1 Autumn In The Ozarks, Strafford

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Hoodoo Slasher x Cigar x 914

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Semen:
\$40/straw;
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**#3 Milk
Trait Leader
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GENETIC

VIEWPOINT

Robert Williams,
Director of Breed Improvement
Director of Foreign Marketing



Collect your Data

Report to AICA

Think back to the last time you purchased a new pickup or tractor without information regarding horsepower or other information necessary to the new purchase performing the task it was bought for. As a buyer of a new tractor or pickup we rely on dealers to supply information we can rely on to make informed decisions. Dealers don't do this alone but are part of a larger organization that supports the collection and analysis of data that's then supplied to the customer.

Just like buying a new tractor or pickup buyers turn to Seedstock producers to offer high quality breeding bulls supported with information to make informed decisions.

This time of year as we find ourselves tagging and weighing new born calves it's important to remember it's only the first step in building an information database for our customers. Today, many bulls are being bought, sometimes sight unseen, based on reputation and source verification tools that document the management and genetics of the bulls.

Through the year we continue to collect valuable information in the form of weaning weights, yearling weights, ultrasound measurements, scrotal measurements, etc. in preparation to offer the bulls for sale to our customers. By reporting information to AICA we not only increase the accuracy for the bulls we have for sale but also the mature cows and herd bulls we maintain in the herd.

As new technology (genomics) can allow us to increase the accuracy of genetic predictions it does not alleviate the necessity of collecting performance data. In fact, the accuracy of this new technology relies on the continued collection and accuracy of the phenotypic data reported to the breed association. It is of little value to improve technology without the data to support it.

As we are tagging calves remember this is the first step to a yearlong process of collecting and reporting performance data to build increased accuracy for the Charolais breeds genetic selection tools.

CJ

CHAROLAIS Facts:

Thank You

buyers at our

30th Annual Sale

48 Long Yearling Bulls averaged \$5,859.38

503 Yearling Bulls averaged \$4,780.32

551 Bulls averaged \$4,874.32



High-Selling Lot

JDJ NORTHERN STAR A109 P sold to
Reese Cattle Co., Didsbury, AB CAN,
\$60,250

Sired by: LT Ledger 0332 P

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We recently had to sell this cow due to an injury, but it was after she had raised 13 calves all sired by AI Fullblood Sires. All were non-crep, every production aspect produced on forage.

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Peterson Farm Bros.

The Peterson Farm Bros are made up of Greg, Nathan, and Kendal Peterson. The 3 brothers farm together with their dad in Central Kansas. The Peterson farm primarily backgrounds beef cattle, but grows wheat, corn, alfalfa, milo and soybeans as well. It had always been their goal to promote what they do on the farm with whoever they meet. In June of 2012, they decided to create a parody music video about farming. It was entitled "I'm Farming and I Grow It," and was a parody to the song "I'm Sexy and I Know It" by LMFAO. The song was a viral hit on YouTube and received over 6 million views in 2 weeks. Since then the Peterson Bros. used that platform to create many more videos about our farm and have traveled around the country to speak on what makes farming important. It is our goal to educate the general public on where their food comes from and what a real midwest family farm looks like!" Check out their YouTube channel to view their videos: <http://www.youtube.com/thepetersonfarmbros>



Kansas Cosmosphere and Space Center

The Kansas Cosmosphere and Space Center is a world-renowned museum affiliated with the Smithsonian Institution and is one of the "8 Wonders of Kansas." From the moment visitors enter the Cosmosphere, they are utterly astounded. The lobby explodes with jaw-dropping air and space vehicles, like an SR-71 Blackbird spy plane and a full-scale space shuttle replica. The Hall of Space Museum is one of the most significant collections of space artifacts in the world and the largest collection of Russian artifacts outside of Moscow. The Museum is an inspiring testament to the power of human ingenuity. Experience a film as if you are a part of the action in the Carey IMAX Dome Theater or take in multimedia shows in the Justice Planetarium exploring the wonders of the universe. Also, you can visit Dr. Goddard's Lab and view a live rocket science demonstration.



Deb Norton
President



Julie Tucker
Vice-President, CEO



Dixie Russell
Account Coordinator

Recognizing Your Brand: Deb Norton, Julie Tucker and Dixie Russell from Graphic Arts of Topeka, Inc.

Nike, Wrangler, Dodge, iTunes, Samsung... all iconic names with brand recognition around the world. As you step into the work place to begin a career or further your education, you ARE a brand. How is YOUR brand recognized? Juniors will be challenged to think about YOUR brand identity. The session is designed to be entertaining, thought provoking and educational.

Graphic Arts of Topeka, Inc., Topeka, Kan., is a full service agribusiness company with deep roots in registered seedstock marketing and brand building. For the past two decades, Graphic Arts has consulted or been recognized as the agency of record for most major breed associations in America. The company engages a diverse client population, daily, to focus on the value of a positive brand identity.

Strataca: Kansas Underground Salt Museum For Adult Participants



After a 90-second descent straight down on a double-decked elevator, the doors open and you're 650 feet under the Kansas prairie surrounded by salt deposits formed approximately 275 million years ago. This exotic subterranean world is as comfortable as it is fascinating -- always 68 degrees with 45% relative humidity. Take the Dark Ride, a tram tour through the maze of chambers created by years of mining or hop aboard the Salt Mine Express underground train and view the working salt mine. The mine is the home of Underground Vaults and Storage, a secured site that is entrusted to protect a wide range of valuable materials including the original film of many of the greatest movies. A special Museum gallery exhibits actual costumes worn in movies such as Mr. Freeze in Batman, James Dean's shirt from Giant, Agent Smith from Matrix and the Snowman from Jack Frost.



Theresa Vail, 2013 Miss Kansas

Theresa Vail will soon be giving up her title as Miss Kansas. In September of 2013 she competed for Miss America, placing in the top 10 and winning the America's Choice award. There she gained her popularity by encouraging other young women to be fearless. Theresa has served in the Kansas Army National Guard for 6 1/2 years and recently reenlisted for another 6. She is an expert marksman with an M16 rifle, an avid outdoorswoman and a bow hunter. She currently finishes her final year at Kansas State University earning a dual major of chemistry and Chinese. This fall begins the filming of her hunting show, Limitless, on the Outdoor Channel, which is set to air next summer.



Pregnancy Check with a

BLOOD TEST

By Heather Smith Thomas



There have been several tests developed using hormone measurements in blood and milk, to confirm pregnancy. The one most commonly used today is a blood test developed by Dr. Garth Sasser at University of Idaho. He discovered a protein produced by the placenta of ruminant animals, detectable in their blood, and founded a company called BioTracking. His blood test called BioPRYN (Pregnant Ruminant Yes/No) for cattle, sheep, goats, and other ruminants became commercially available in 2002 and there are now more than 40 labs around the world that handle the blood samples. One of those labs is Ag Health Laboratories in Sunnyside, Washington, run by Dr. Fred Muller.

THE BLOOD TEST –

“This test is the result of 30 years of research by Dr. Sasser. The protein he discovered can be detected in any pregnant ruminant—sheep, goats, bison, elk, deer, etc. The test he created is being used a lot in bison and elk, as well as cattle. He called it pregnancy-specific protein B (PSPB),” says Muller.

Advantages of the blood test over palpation (which traditionally has been the most-used method of pregnancy testing) include being able to detect pregnancy a little sooner (as early as 28 after breeding, or 32 days post ET) with better accuracy. The blood test can be more accurate (on whether the cow is pregnant or open) than rectal palpation if the palpator is not proficient. A blood sample can be obtained more quickly and easily, from a vein under the tail, with less trauma and risk to the animal.

The BioPRYN test is very accurate on heifers, and on cows that are at least 73 days past calving. If checked too soon after calving, there will still be some PSPB present in the bloodstream, which could result in a false positive. If a cow was bred soon after calving (some cows will cycle again in less than 50 days post calving) you’d want to check her at least 73 days post calving to have an accurate test.

“There are a few other tests that are copycats of BioPRYN.

Two or three of these were developed by people who learned about it through Dr. Sasser while he was doing research and then they developed their own. These tests all check for a group of placental-associated glycoproteins (PAP) and a couple of them use similar technology.”

In the 1990’s there was an effective test for identifying pregnancy in ruminants but it utilized a complex and expensive technology called radio-immuno assay (RIA). It was used in elk and bison, but was not cost effective for cattle producers.

“In 2000, BioTracking started using the newer ELISA immunological tests, and this format made the blood test affordable for a commercial cattle operation. The blood test became available for use as a commercial test in late 2002. In 2003 we were the first commercial lab running the test, besides BioTracking (the parent company that makes the test kits). They now have affiliate labs all over the country,” says Muller.



Testing blood sample for the pregnancy protein.

ADVANTAGES OF USING THE BLOOD TEST –

“BioPRYN is a great tool for isolated herds that don’t have a nearby veterinarian, or small herds if it might be inconvenient and/or expensive to have a vet come for checking a small group of cows,” says Muller. The mountain states and other regions where ranches are spread out and far from veterinary services don’t always have easy access to a veterinarian to do ultrasound or palpation.

“Some farms and ranches don’t have a good set-up to be really efficient for doing pregnancy testing, and it becomes expensive to have a vet do it. When we first offered these tests we did a lot in dairy cattle (easy to draw blood from a cow in a stanchion), and didn’t think it would really fit in the cow-calf world because most ranchers want to sort the open cows off (to sell) at the time they are checked,” he says.

Many large ranches still sort off the culls at preg-check time, but in some cases there are opportunities to utilize the blood test and wait a couple days for the results. A growing number of ranchers are preconditioning calves, which means they are running the cattle in and giving pre-weaning vaccines. If cows are preg-checked at that time, the open ones can be sold later, after the calves are weaned.

The blood test is convenient for small herds where it is cheaper to draw blood and send it off than to have a vet charge for a farm call as well as for palpation or ultrasound. “When you look at average herd size around the country, there are many states where the average herd is less than 40 cows. Even in the West, herd numbers are surprisingly low. In Washington, for instance, the average beef herd is under 30 cows. In Nebraska, the eastern half of the state only averages 40 cows per herd,” says Muller.

“Dr. Sasser and I were recently at a reproductive efficiency conference in Nebraska where we spoke about the use of BioPRYN. Other speakers talked about the value of pregnancy testing and how to become more efficient with reproductive programs in cattle. One thing I learned at that conference is the large number of beef cattle that are not getting pregnancy checked. This is astounding, especially when feed prices are high,” he says.

“The most recent NAHMS (National Animal Health Monitoring System) data listed the percentage of beef herds being pregnancy checked at between 18 and 20%. This is extremely low. Nebraska is considered to be one of the better states, in the mid 20’s. There is some suggestion that if you count people who preg-check their own cows or have a technician palpate them, the number might be closer to 30%, but this still means that 70 to 80% of beef cows are not getting checked by any method. I don’t understand why people don’t preg check, especially in regions where they have to feed a cow for 5 months during winter. The number one factor in whether ranches are profitable is winter feed costs. This is our biggest expense. Why would anyone tolerate extra cost to feed cows through the winter that are not going to produce calves in the spring?” asks Muller. There is a huge potential to save the cost of keeping an open cow.

HOW TO TAKE A BLOOD SAMPLE

“A video on our website shows how to take a blood sample from a tail vein. It is easy to insert a blood-collection needle right down into the midline of the hairless bottom side of the tail.” You simply lift the tail with one hand and insert the needle with the other.

“You place the needle into the flat area. There is a bump between each vertebra and a flat spot on the bottom of them. You want to be on midline, at that flat spot. Insert the needle until it stops, and then attach the red top blood tube, which quickly fills with blood from the vein. It takes a little practice to do the blood collection but is really quite easy after you’ve done it a few times,” he says.

Each tube can be marked with the cow’s number. The protein is very stable, so the samples actually don’t have to be refrigerated. “People often ask how to handle the samples and we tell them to refrigerate the red top blood tubes until they are dropped off at the lab or shipped. They can be shipped with bubble wrap around the tubes to protect them. Other than during extremely hot weather in the summer, you don’t need ice packs. The protein is stable at room temperature. This makes it very convenient and easy for shipping. You might protect the tubes from freezing. It’s best to not freeze them and to not cook them at over 100 degrees,” says Muller.

To learn more about the blood test, there is information on the Ag Health Labs website: www.aghealthlabs.com and the BioTracking website: www.biotracking.com

For purebred breeders who may have a small herd, or want to check a few cows now and then for management purposes, the blood test is handier than scheduling a veterinarian come out. “There may be 3 or 4 cows that the owner wants an answer on, and it might be hard to get a vet out to palpate just a few cows,” he says. Convenience of the blood test is a huge factor.

The test also works well as a tool when cows are bred AI and you want to be able to test them right away to know if they were settled to the AI breeding versus waiting until later and not be able to tell if they are pregnant from the AI or a cleanup bull. “If you AI the cows, you can still throw them with a bull in a couple weeks, but 30 days after they’ve been AI’d you can pull a blood sample and see if they were AI bred,” explains Muller. Any cow or heifer that settled to the AI breeding will be confirmed at that time by the blood test, whereas any that settled two weeks later to the cleanup bull wouldn’t show positive yet.

The blood test is handy in heifers, not only to know if they settled to AI or the cleanup bull, but also because it allows you to cull the late or open ones earlier, and sell them at the peak of the market rather than waiting until fall. “We need to look at when we preg-check heifers. There is a lot of data on

continued from page 19

Hubert Charolais Ranch Polled Bull Sale

Monument, Kan. ■ April 1, 2014

Auctioneer: Jim Birdwell, Fletcher, Okla. *Sale Manager:* Hubert Cattle Sales, Oakley, Kan.

Averages:

61 Bulls.....	\$5,034
5 Open Heifers.....	\$2,740
5 Spring Pairs.....	\$4,600
2 Bred Cows.....	\$2,300
73 Lots.....	\$4,772
Total Sale Gross.....	\$348,400

By: Colt Keffer

High-selling lots:

\$14,000 – Fall Bull. HCR Ledger 2502 Pld, 9-24-12, by LT Ledger 0332P To Rennett Ranch and Vision Cattle, Elm Creek, Neb.

\$10,000 – Fall Bull. HCR Ledger 2509 Pld, 11-16-12, by LT Ledger 0332P To Roger Van Gunst, Culppeper, Va.

\$10,000 – Fall Bull. HCR Ledger 2511 Pld, 11-19-12, by LT Ledger 0332P To John Allison, New Castle, Ky.

\$10,000 – Yearling Bull. HCR Ledger 320 Pld, 1-3-13, by LT Ledger 0332P To Sand Hill Charolais, Boise City, Okla.

\$9,500 – Yearling Bull. HCR Starshine 3077 Pld, 3-7-13, by LT Ledger 0332P To Winz Wagon Wheel Ranch, Holdrege, Neb.

\$9,000 – Yearling Bull. HCR Lexus 3084 Pld, 3-9-13, by LT Ledger 0332 P To K&D Ranch, Yates Center, Kan.

Bracewell Cattle Company Spring Bull Buyout

Paris, Texas ■ April 2, 2014

Auctioneer: Greg Clifton, Hurst, Texas

Average:

27 3/4 Bulls.....	\$3,750
Total Sale Gross.....	\$104,050

By: Wes Chism

High-selling lots:

\$6,500 – Bull. BLB Ty Cobb A54 P ET, 3-13-13, by Link Mr 650 Gunner Wind 317P From Bracewell Cattle, Tioga, Texas. To John Martin, Collinsville, Texas. (1/2 interest and 1/2 possession.)

\$4,700 – Bull. TML Trifecta 305 P, 2-10-13, by CWC Trifecta J825. From TML Charolais, Dallas, Texas. To 007 Charolais, Rush Springs, Okla.

\$4,500 – Bull. SKS Anarchy A29, 2-13-13, by DCF Fortune 0244 P. From Skeans Cattle Co., Gainesville, Texas. To Bob Sitzes, Collinsville, Texas.

\$4,300 – Bull. BLB Gunner's Top Hand A43P, 3-5-13, by Link Mr 650 Gunner Wind 317P From Bracewell Cattle. To Reiter Farms, Era, Texas. (3/4 interest and full possession.)

\$4,000 – Bull. BLB Bro's Gunner A37, 3-2-13, by Link Mr 650 Gunner Wind 317P From Bracewell Cattle. To Bob Sitzes.

Kansas Bull Test 73rd Annual Sale

Beloit, Kan. ■ April 2, 2014

Auctioneer: C.K. Sonny Booth, Miami, Okla.

Averages:

21 Yearling Bull.....	\$3,700
3 Open Heifers.....	\$1,900
24 Lots.....	\$3,475
Total Sale Gross.....	\$83,400

By: Colt Keffer

High-selling lots:

\$9,250 – Bull. Brents New Standard 3281, 2-19-13, by M6 New Standard 842 P ET. From Brent Charolais, Alton, Kan. To Weaver Ranch, Aurora, Kan.

\$6,250 – Bull. Brents New Standard 328 P, 2-18-13, by M6 New Standard 842 P ET. From Brent Charolais. To Wiedel Inc., Hebron, Neb.

\$5,600 – Bull. Brents New Standard 327 P, 2-18-13, by M6 New Standard 842 P ET. From Brent Charolais. To Joe Schmidt, Beloit, Kan.

\$5,250 – Bull. Fancy Creek Prime Grid 1316 P, 2-25-13, by AD Gridmaker 0246. From Fancy Creek Charolais, Randolph, Kan. To Wiedel Inc.

DeBruycker Charolais 30th Annual Bull Sale

Great Falls, Mont. ■ April 5, 2014

Auctioneer: Jeff McGuinness, Billings, Mont. *Sale Consultant:* Outfront Cattle Service, College Station, Texas

Averages:

48 Long Yearling Bulls.....	\$5,859
503 Yearling Bulls.....	\$4,780
551 Lots.....	\$4,874
Total Sale Gross.....	\$2,685,750

By: David Hobbs

High-selling lots:

\$60,250 – Yearling Bull. #A109, 2-3-13, by LT Ledger 0332 P To Reese Cattle Co., Didsbury, AB.

\$16,000 – Yearling Bull. #A1117, 2-25-13, by DS Ocean Y2209. To Sullivan Charolais, Paris, Ky.

\$14,000 – Yearling Bull. #A1408, 3-7-13, by BHD Zeus X3041. To Schurrtop Charolais, Maywood, Neb.

\$13,000 – Long Yearling Bull. #Z3159, 8-27-12, by JDJ Comark W393. To Silver Spur Ranches, Encampment, Wyo.

\$10,250 – Yearling Bull. #A981, 2-23-13, by SM Mikhail X0166 P. To Vandebos Charolais, Valier, Mont.

\$10,250 – Yearling Bull. #A75, 1-31-13, by BHD Zeus X3041. To Utopia Genetics, Grovesprings, Mo.

\$10,000 – Yearling Bull. #A1205, 3-15-13, by DS Mr Big Cigar W20. To Utopia Genetics.

Notes: Bulls sold to 22 states and Canada with 160 bulls selling to 46 Montana buyers.

Little W Farm & Guests 4th Annual Charolais Sale

Lebanon, Tenn. ■ April 5, 2014

Auctioneer: Lakin Oakley, DeKalb, Texas *Sale Manager:* Bob Morton, Watrace, Tenn.

Averages:

6 Yearling Bulls.....	\$2,717
9 Cow-Calf Pairs.....	\$3,144
10 Cow-Calf Splits.....	\$3,400
17 Bred Cows.....	\$2,371
9 Bred Heifers.....	\$2,439
5 Open Heifers.....	\$2,300

56 Lots..... \$2,721

Not included in the above averages:

2 Flushes.....	\$2,700
Total Sale Gross.....	\$157,750

By: Floyd Wampler

High-selling lots:

\$4,150 – Cow-Calf Split. OHF Verna W3024, 11-28-08, by Three Trees 4020 R0269 ET. Heifer calf, 4-17-13, by TMC Mueller M982 P Cow rebred to Hales Mr Standard 057. From Little W Farm, Lebanon, Tenn. Cow to Gary Maxey, Lebanon, Tenn., for \$2,550. Heifer calf to Bill Baird, Lebanon, Tenn., for \$1,600.

\$4,100 – Cow-Calf Split. LWF Just A Lil Frisky, 11-25-08, by LWF Cookie Cutter. Heifer calf, 10-17-13, by Cooley Royce 1107T39. From Little W Farm. Cow to Bill Baird for \$2,000. Heifer calf to J.W. Baird, Lebanon, Tenn., for \$2,100.

\$3,800 – Bred Heifer. Wen Cook Raya, 9-26-12 by Cooley Royce 1107T39. Bred to IA Mr Sandman by ACE 809 P. From Jimmy Biggs, Godley, Texas. To M&W Farm, Bell Buckle, Tenn.

\$3,700 – Bred Heifer. RS Ms 56T Royce 3212, 2-22-13, by Cooley Royce 1107T39. Bred to IA Mr Sandman by ACE 809 P. From Jimmy Biggs. To Brayson Buhler, Tenn.

Satterfield Charolais & Angus Third Annual Bull Sale

Evening Shade, Ark. ■ April 5, 2014

Auctioneer: Tommy Barnes, Gallion, Ala. *Sales Manager:* Hubert Cattle Sales, Oakley, Kan.

Averages:

2/3 Two-Year Old Bull.....	\$15,152
19 Fall Long Yearling Bulls.....	\$4,750
14 1/3 Yearling Bulls.....	\$4,867
34 Bulls.....	\$5,000
Total Sale Gross.....	\$170,000

By: Wes Chism

High-selling lots:

\$13,000 – Fall Long Yearling Bull. SC Sir Ledger 1223 P, 8-16-12, by LT Ledger 0332 P. To Cavender Ranches, Jacksonville, Texas.

\$10,000 – Two-Year Old Bull. SF Journeyman 1239 P, 4-8-12, by LT Journeyman 0123 P. To Terry Loring, West Plains, Mo. (2/3 interest and full possession.)

\$10,000 – Yearling Bull. SF Bridger 3103 P ET, 2-14-13, by LT Bridger 9191 Pld. To Link Charolais, Center, Texas.

\$7,500 – Fall Long Yearling Bull. SF Bridger 1280 P ET, 9-10-12, by LT Bridger 9191 Pld. To Lindskov Ranch, Isabel, S.D.

\$7,500 – Yearling Bull. SF Journeyman 3013 P, 2-25-13, by LT Journeyman 0123. To Cavender Ranches.

Satterfield Charolais & Angus Third Annual Female Sale

Evening Shade, Ark. ■ April 5, 2014

Auctioneer: Tommy Barnes, Gallion, Ala. *Sales Manager:* Hubert Cattle Sales, Oakley, Kan.

Averages:

19 Spring Pairs.....	\$4,566
8 Fall Cow-Calf Splits.....	\$6,694
5 Bred Cows.....	\$3,150

5 Bred Heifers..... \$5,100

5 Open Heifers..... \$4,050

42 Lots..... \$4,805

Total Sale Gross..... \$201,800

By: Wes Chism

High-selling lots:

\$14,000 – Donor. Fink Miss 8891 5784 GM P, 9-26-08, by M6 Grid Maker 104 PET. Bull calf, 3-6-14, by LT Journeyman 0123. From Satterfield Charolais, Norfork, Ark. To Link Charolais, Center, Texas.

\$13,500 – Cow-Heifer Split. SF Miss Sweetheart 1198 P ET, 2-23-11 by LT Bridger 9191 Pld. Heifer calf, 9-13-13, by LT Ledger 0332. From Satterfield Charolais. Cow to JVS Cattle Co., Sulphur, La., for \$6,750. Heifer calf to JVS Cattle Co. for \$6,750.

\$11,000 – Donor. WC Blue Dutchess 9029, 2-21-09, by LT Bluegrass 4017 P. Heifer calf, 2-20-14, by LT Journeyman 0123. From Satterfield Charolais and Reinhart Charolais, Paragould, Ark. To Jess Taylor, Broken Bow, Neb. (1/2 interest)

\$10,750 – Choice. Choice of two bred heifers by LT Ledger 0332 P. From Satterfield Charolais. To Cavender Ranches, Jacksonville, Texas.

\$9,250 – Cow-Heifer Split. SF Miss Tanya 1122, 4-28-11, by LT Pro-Line 7039 P. Heifer calf, 9-2-13, by LT Long Distance 9001 P. From Satterfield Charolais. Cow to Happy 11 Charolais, Zapata, Texas, for \$5,250. Heifer calf to Reinhart Charolais for \$4,000.

\$8,250 – Cow-Heifer Split. SF Miss Tanya 1112, 3-24-11, by LT Bridger 9191 Pld. Heifer calf, 9-27-13, by LT Ledger 0332 P. From Satterfield Charolais. Cow to Cavender Ranches, for \$5,250. Heifer calf to Lexy Cigainero, Texarkana, Texas, for \$3,000.

Wells Charolais 32nd Annual Bull Sale

Aberdeen, S.D. ■ April 5, 2014

Auctioneer: Seth Weishaar, Belle Fourche, S.D.

Averages:

66 Bulls.....	\$5,875
24 Heifers.....	\$3,088
90 Lots.....	\$5,131
Total Sale Gross.....	\$461,862

By: Colt Keffer

High-selling lots:

\$14,000 – Yearling Bull. Wells Bozo the Clown 3114, 3-28-13, by GDSF Tried and True 58U. To Gilliland Bothers, Carievale, SK.

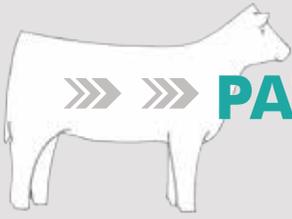
\$10,000 – Yearling Bull. Wells Just-In 3861, 4-6-13, by Tri-N Cracker Jack 370U. To Reed Brasher, Huntington, Utah.

\$9,500 – Yearling Bull. Wells The Legend 3596, 3-21-13, by GDSF Tried and True 58U. To Mark Mullenberg, Rockham, S.D.

\$9,500 – Yearling Bull. Wells Sudden Impact 3578, 3-25-13, by GDSF Tried and True 58U. To LeRoy Lenhart, Hosmer, S.D.

\$8,750 – Fall Bull. Wells Easy Jack 2211, 9-9-12, by Tri-N Cracker Jack 370U. To Singrey Farms, Hasel, S.D.

\$8,750 – Fall Bull. Wells Mr Red Jack 2800, 9-14-12, by Tri-N Cracker Jack 370U. To Gail Radke, Parkston, S.D. **CJ**



PATHWAY TO GENOMIC ENHANCED EPD



Tuesday June 17, 2014

- 3:30 PM AICA Tour Bus departs The Cornhusker Hotel, Lincoln, NE
- 4:00 PM Tour: GeneSeek Lab, Lincoln, NE
- 5 – 7 PM AICA Pathway to Genomic Enhanced EPD
The Cornhusker, A Marriott Hotel

Wednesday June 18, 2014

- 8:00 AM AICA Tour Bus departs The Cornhusker Hotel, Lincoln, NE
- 11:00 AM Tour: U.S. Meat Animal Research Center, Clay Center, NE
- 1:00 PM Tour Bus returns to Lincoln, NE
- Beef Improvement Federation Conference (Requires BIF Registration)*
- 5 – 6 PM BIF Welcome Reception
- 6–9 PM U.S. Meat Animal Research Center Symposium:
50 Years of Service to the Beef Industry

Hotel, complete BIF Conference Schedule and BIF Registration to attend the BIF Reception, US MARC Symposium and BIF Conference can be found on the BIF Website
<http://www.beefimprovement.org/library/registration-info>

Lodging is available at the The Cornhusker Marriott for \$109/night plus tax by calling 1-866-706-7706. Ask for the Beef Improvement Federation block of rooms when contacting the hotel. This rate also includes free internet. Reservations must be made by June 3.

Overflow rooms are available at the Holiday Inn Lincoln-Downtown by calling 402-475-4011 or 1-888-HOLIDAY.

For transportation from the Omaha airport to the Lincoln hotel, call OMALiNK at 877-473-5465. For a discounted roundtrip rate from the Omaha airport to Lincoln, use Promo Code 8090.

No registration fee required for the AICA Pathway To Genomic Enhanced EPDs.

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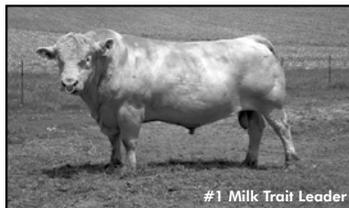
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AICA MEMBERSHIP

Dr. Robert Williams, Oklahoma State University Graduate of Distinction

Dr. Robert Williams was raised on a farm and ranch near Freedom, Oklahoma. He graduated with a B.S. from the Department of Animal Science in 1982. Following graduation, Dr. Williams moved to San Antonio, TX, where he served as Classifier and Director of Junior Programs for Beefmaster Breeders Universal. In 1992, Dr. Williams decided to pursue his M.S. and Ph.D. degrees in Breeding and Genetics at the University of Georgia. After graduation in 1998, he joined the American-International Charolais Association as Director of Breed Improvement and Foreign Marketing Programs. Notably, Dr. Williams directed the release of the US Beef industry's first web-based selection index through his work at the AICA.

In addition to his duties at the Charolais Association, Dr. Williams serves on the Beef Improvement Federation Board of Directors and has served as Chair of the Live Animal, Carcass and End Product Committee since 2000. He was also chair of the 8th Edition of the Beef Improvement Federation Standardized Performance Recording Guidelines. Dr. Williams has received the Frank Baker Award of Excellence and the 2005 BIF Continuing Service Award. Dr. Williams also serves on the Board of Directors for the United States Livestock Genetics Export Association.

Dr. Williams has traveled extensively throughout the world to promote U.S. genetics, and served as a judge and invited speaker both domestically and internationally. Robert and his wife, Nancy and their family reside in Kansas City, Missouri.



Oklahoma State University Graduate of Distinction Award

(l to r) Dr. Robert Williams, AICA Director of Breed Improvement receiving the award and Rusty Gosz - OSU Extension youth livestock specialist.

Photo by: Genesee Photo Systems



Obituary

On Sunday April 6th Gary Lee Leonard passed away at the age of 76 at Mercy Hospice in Johnston, Iowa, surrounded by his family. Gary was born in Dallas County Hospital on September 15, 1937 to Harry and Bernice Leonard. He attended grade school at Dawson then graduated from Washington Township School in May of 1956. He was united in marriage to his loving wife Robina Royer on June 1, 1956 at Panther Creek Church of the Brethren where Gary was a member.

Gary was involved in farming, 4-H Leader, FFA and member of the American Angus Association for over 50 years. He touched many young people with fitting and showing cattle across the country. He is survived and will be missed by his wife Robina of Perry, daughters LaRoyce Kress (Terry) of Audubon, Lynnette Hughes (Randy) of Bagley. Five grandchildren Justin Kress (Dea), Tyler Kress, Ashley Kress, Courtney Hughes, Cody Hughes. Two great grandchildren Hunter and Shay Kress. Brother Dr. Keith Leonard DVM (Rosemary) of Atlantic. Along with nieces, nephews other relatives and many longtime friends.

Online condolences may be sent at www.carrifuneralhome.com

Trans Ova Genetics is working with Polzin Embryo Center to provide IVF services in Darwin, Minnesota.

Trans Ova Genetics announces a partnership with Polzin Embryo Center located in Darwin, Minnesota. Polzin Embryo Center, owned by Leslie and Chris Polzin, is a facility that offers donor housing as well as haul-in options for producers wanting to advance their programs using advanced reproductive technologies. Through the expertise and knowledge of Trans Ova Genetics professional services team, the facility now offers In Vitro Fertilization (IVF) services for both beef and dairy clients. This partnership offers Midwest area breeders convenient access to IVF technologies to incorporate into their operations.

Trans Ova Genetics will have a team at Polzin Embryo Center every other week to perform IVF collections, and donors can be set-up on farm and hauled-in for collection on these dates. Breeders will now have access to elite IVF services to incorporate into their donor programs at a convenient location close to home. The location began monthly aspirations in March 2014.

"We are extremely excited to work with the team at Polzin Embryo Center," says Dr. Mark Allan, director of genomics and marketing for Trans Ova Genetics. "Their track record of success in the beef industry speaks for itself, and we look forward to working with the Polzin team in making IVF available to beef and dairy producers in the region."

For more information on the new location of Trans Ova Genetics, or to schedule procedures, please contact Trans Ova Genetics headquarters at 800-999-3586. For more information on Trans Ova Genetics, or more information on reproductive programs that add value to your breeding operation, please visit www.transova.com.

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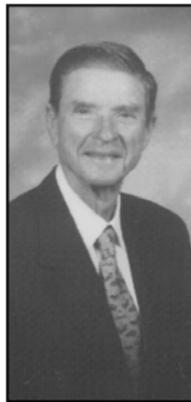
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CALENDAR OF EVENTS

AICA Events

May 10 —
AIJCA Junior National Entry Deadline

May 20 —
AIJCA Junior National Late Entry Deadline &
Ownership Date

June 17-18 —
AICA Pathway to Genetic Enhanced EPD
Lincoln, Neb.

July 6-11 —
AIJCA Junior National Show & Leadership Conference
Hutchinson, Kan.

Affiliate Events

May 24-25 —
Kansas Junior Charolais Association State Show
Hutchinson, Kan.

June 7 —
Minnesota/Wisconsin Junior Field Day
Cambridge, Minn.

June 8 —
Iowa Junior Charolais Field Day
Indianola, Iowa

June 13-14 —
Texas Junior Charolais Association State Show
Hillsboro, Texas

June 14 —
Sho-Me Classic Junior Charolais Show
Sedalia, Mo.

Contact David Hobbs
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with affiliate event dates.

More on the Web:

www.charolaisusa.com/calendar.html

May 2014

May 3 — 15th Annual The Sale of Excellence, 1 p.m., O.D. Butler Texas A&M Beef Research Center, College Station, Texas. Contact: Greg Clifton. Sale Manager: Outfront Cattle Service.

May 6 — Philip Livestock Auction's Bull Day, 11 a.m., Philip Livestock Auction, Philip, S.D. Auctioneers: Lynn Weishaar, Dan Piroutek, Seth Weishaar. Contact: Thor Roseth.

May 7-8 — Dismukes Ranch Spring Online Sale, RHD Auctions. Contact: Jim Dismukes.

May 10 — AIJCA Junior National Entry Deadline. Contact: AICA Youth Activities Coordinator.

May 10 — Rogers Bar HR 39th Annual Cream of the Crop Charolais Female Sale, 12:30 p.m., at the ranch, Collins, Miss. Sale Manager: Hubert Cattle Sales.

May 17 — Charolais Association of Texas Spring Spectacular Sale, 1 p.m., Tommy McDaniel Ag Expo Center, Henderson, Texas. Auctioneer: Greg Clifton. Sale Manager: Outfront Cattle Service.

May 20 — AIJCA Junior National Late Entry Deadline & Ownership Deadline. Contact: AICA Youth Activities Coordinator.

May 20 — AIJCA Junior Board Applications Due. Contact: AICA Youth Activities Coordinator.

May 24-25 — Kansas Junior Charolais Association State Show, Hutchinson, Kan. Contact: Galen Fink or Spencer Schrader.

June 2014

June 7 — Minnesota/Wisconsin Junior Field Day, Eklund Charolais, Cambridge, Minn. Contact: Rodney Balvitsch.

June 8 — Iowa Junior Charolais Field Day, Warren County Fairgrounds, Indianola, Iowa. Contact: Gene Bedwell.

June 13-14 — Texas Junior Charolais Association State Show, Hillsboro, Texas. Contact: Meghan Elder.

June 14 — Sho-Me Classic Junior Charolais Show, Missouri State Fairgrounds, Sedalia, Mo. Contact: Linda Hickam, Melody Simpson or Annette Bonacker.

June 17-18 — AICA Pathway to Genomic Enhanced EPD, Lincoln, Neb. Contact: Robert Williams, AICA.

June 18-21 — Beef Improvement Federation Annual Convention, Lincoln, Neb.

July 2014

July 6-11 — American-International Junior Charolais Association Junior National Shows & Leadership Conference, Kansas State Fairgrounds, Hutchinson, Kan.

July 26 — Ozark Empire Fair Open Charolais Show, Springfield, Mo.

July 31 — Miss Charolais USA Applications Due. Contact: Jamie Sparks-Dehan.

August 2014

August 2 — Rolling R Ranch Summer Charolais & Charlangus Sale, 1 p.m. at the ranch, Opelousas, La. Auctioneer: Greg Clifton. Contact: Fred Rodosta

August 10 — Missouri State Fair Class A ROE Charolais Show, Sedalia, Mo.

August 13 — State Fair of West Virginia Open Charolais Show, Lewisburg, W. Va.

August 16 — Iowa State Fair Class A ROE Charolais Show, Des Moines, Iowa.

August 19 — Appalachian Fair Open Charolais & Other Breeds Show, Gray, Tenn.

August 22 — Kentucky State Fair Open Charolais Show, Louisville, Ky.

August 26-September 6 — World Charolais Congress, France.

August 27 — Nebraska State Fair Open Charolais Show, Grand Island, Neb.

August 28 — South Dakota State Fair Open Charolais Show, Huron, S.D.

September 2014

September 1 — 21st Annual Autumn In the Ozarks, noon, Chappell's Sales Arena, Strafford, Mo. Auctioneer: Rob Nord. Sale Manager: Mitchell Management.

September 10 — Tennessee Valley Fair Open Charolais Show, Knoxville, Tenn.

September 13 — Kansas State Fair Open Charolais Show, Hutchinson, Kan.

September 20 — Central Washington State Fair Class A ROE Show, Yakima, Wash.

September 20 — May & Son & Guests Annual Production Sale, 1 p.m., Knoxville Livestock Center, Knoxville, Tenn. Contact: Bill May.

September 21 — Polzin Cattle Fall Freeze Online Embryo Sale on Breeder's World. Contact: Chris Polzin.

September 24 — Thomas Ranch 12th Annual Private Treaty Steer & Heifer Sale, at the ranch, Harrold, S.D. Contact: Troy Thomas.

September 27 — Hudspeth Farms & Guests The Gathering Sale, 1 p.m., Cattleman's Livestock Auction, Harrison, Ark. Auctioneer: Rob Nord. Sale Manager: Outfront Cattle Service.

September 29 — Wienk Charolais The Legacy Sale — Mature Cow Herd Dispersal, at the ranch, Lake Preston, S.D. Contact: Jeff, Sterling or Ty Eschenbaum or Arnold Wienk.

October 2014

October 4 — Keystone International Livestock Exposition Class A ROE Show, Harrisburg, Pa.

October 4 — Northern Exposure Sale, 1 p.m., at Summit Farms, Hubbard, Iowa. Auctioneer: Rob Nord. Sale Manager: Hubert Cattle Sales.

October 13 — Hankins Farms Fall Colors Online Sale, at the HF Showbarn, Springfield, Mo. Contact: Jason Hankins.

October 17 — Compton Charolais 27th Annual Production Sale, 12:30 p.m., at the farm, Nanafalia, Ala. Contact: A.W. Buck Compton.

October 17 — South Carolina State Fair Open Charolais Show, Columbia, S.C.

October 18 — The 2014 CJC Mr President & BHD Reality Influence Sale, Hopkins County Regional Civic Center, Sulphur Springs, Texas. Auctioneer: Greg Clifton. Sale Manager: Outfront Cattle Service.

October 18 — Walden Farms Fall Charolais Bull Sale, Noon, Walden Farms Sale Barn, Brantley, Ala. Contact: Tony Walden.

October 19 — Arkansas State Fair Open Charolais Show, Little Rock, Ark.

October 21 — North Carolina State Fair Open Charolais Show, Raleigh, N.C.

October 25 — Aschermann Charolais 19th Edition Bull Sale, 1 p.m., at the ranch, Carthage, Mo. Auctioneer: Jackie Moore. Contact: Larry or Peggy Aschermann.

October 26-27 — Dismukes Ranch Spring Born Heifer Bid-Off, at the ranch, Checotah, Okla. Contact: Jim Dismukes.

October 29 — 58th Ocala Bull & Heifer Sale, Ocala, Fla. Contact: Shawn Gray.

October 29 — Fink Beef Genetics 24th Annual Bull Sale, Fink Beef Genetics Sale Facility, Randolph, Kan. Contact: Galen Fink.

October 29-30 — AICA Fall Board of Directors and Committee Meetings, Kansas City, Mo.

October 31 — 36th National Charolais Sale, Noon, American Royal Wagstaff Sale Center, Kansas City, Mo. Auctioneer: Rob Nord. Sale Manager: Hubert Cattle Sales.

October 31 — 2014 Royal Breeders Bull Classic, American Royal Livestock Show, Kansas City, Mo. Contact: Hubert Cattle Sales or David Hobbs.

November 2014

November 1 — American Royal Livestock Show Junior Charolais Heifer Show, Kansas City, Mo.

November 1 — 46th National Charolais Show, American Royal Livestock Show, Kansas City, Mo.

November 8 — Autumn Harvest Charolais Roundup, Noon, Farmers Livestock Market, Glasgow, Ky. Sale Manager: Bob Morton.

November 23 — Polzin Cattle Leading Ladies Online Heifer & Embryo Sale. Contact: Chris Polzin.

December 2014

December 6 — Wright Charolais 4th Annual Female Sale, at the farm, Kearney, Mo. Auctioneer: Rob Nord. Sale Manager: Hubert Cattle Sales.

December 6 — 23rd Annual Rancher's Choice Bull Sale, 1 p.m., Nixon Livestock Commission Company, Nixon, Texas. Auctioneer: Greg Clifton. Sale Manager: Outfront Cattle Service.

December 13 — Hartman Cattle Company 19th Annual Customer Appreciation Sale, Tecumseh, Neb. Auctioneer: Steve Dorran. Sale Manager: Continental Livestock Services.

January 2015

January 31 — Fort Worth Stock Show National ROE Show, 3 p.m., Fort Worth, Texas.

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Mike & Connie Watkins

Kellie & Scott Porter and Kristie & Jarrod Buhler
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Bloodlines from 2244, 914, Cigar, Wyoming Wind and D040

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WELCOME GROVE CHAROLAIS



CMF 241 Rio Blanco 378R
Maternal Brother to Gridiron



CMF 159 Windy 241
Dam of Gridiron



Semen:
\$20 Straw/
No Signing

CMF 241 Gridiron 437W – M788653
Grid Maker x Wind

BW WW YW M TM REA MARB
-1.6 23 46 10 22 0.41 0.07

Silas Maxwell
1120 Welcome Grove Rd.
Mosheim, TN 37818
(423) 422-7234

Lynn Hankins
16 Larkspur Lane
Greenville, TN 37745
(423) 620-8333

A Quality Program Bulls, Semen, Embryos For Sale



MCF Lady GI Duke 5003 PET (F1022001)

CE	BW	WW	YW	M	TM
3.0	0.7	33	58	26	43

914 x HBR Lady GI 207 P ET



M6 Led Weight 609 (M732626)

CE	BW	WW	YW	M	TM	REA	Marb
6.7	1.2	38	78	7	26	0.59	0.08

M6 Trademark 344 P x M6 Ms Mark 9485
Semen \$20/ no signing

REAVES CHAROLAIS
Kyle Reaves
5840 West Allens Bridge
Greenville, TN 37743
(423) 237-3042



Cooley Royce 1107T39 Pld

M745957 2-19-07 BW: 86 lbs.

Adj. WW/R: 749 lbs./115

Adj. YW/R: 1,395 lbs./120

Adj Yrlg. REA/R: 16.25 sq. in./119.3

CE	BW	WW	YW	M	MCE	TM	SC	CW	REA	F	MB
2.6	1.8	26	69	22	2.4	35	1.2	25	0.32	0.009	0.20

Semen: \$20/Straw; \$30 Signing
Contact: Bovine Elite, LLC.

Roy May & Son

2760 Renfro Rd. • Jefferson City, TN 37760
(865) 475-8266 • (865) 599-5075 cell

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430 Petty Rd. • Manchester, TN 37355
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WC CCC *Jameson* **3449 P ET**

EM836964

Sire: LT-WC Templeton 1483 Pld ET **Dam:** Baldrige Sweetheart 7M

EPDS: CE 6.8 BW -0.9 WW 26 YW 41 M 6 MCE 6.2 TM 19

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337-764-1040 cell
Titou6262@yahoo.com
Rod Smith
337-274-0552 cell
E5rodsmith@yahoo.com



NOMINATION DEADLINE

August 1st

To be held — October 31, 2014
during the American Royal, Kansas City, Mo.

33rd National Sale

(Louisville, November 13, 2011)

21 Lots averaged: \$12,067

34th National Sale

(Fort Worth, February 1, 2013)

23 Lots averaged: \$10,505

35th National Sale

(Denver, January 19, 2014)

26 Lots averaged: \$14,433

 All nominations of breed leading lots with exceptional buyer appeal will be evaluated by the National Sale Committee, the sale manager and the AICA staff for final selections to be accepted into the National Charolais Sale.

 The sale catalog information deadline is August 15th and the National Sale catalog will be printed in the October 2014 issue of the Charolais Journal.

 There is a \$300 per lot catalog fee for a ½ page full color space in the catalog and a standard sale commission of 12.5%.



Lot 4 — Denver \$30,000



Lot 9 — Denver \$20,000



Lot 2 — Denver \$20,000



Lot 1 — Denver \$20,000



Lot 11 — Denver \$30,000



Lot 7A — Denver \$18,500

Contact anyone on the AICA Staff, National Sale Committee or the Sale Manager to discuss your National Sale nominations today.

Sale Manager:



Greg Hubert
P.O. Box 100 • Oakley, KS 67748
(785) 672-3195
(785) 672-7449 cell
grehubert@st-tel.net



David Hobbs (913) 515-1215
Floyd Wampler (423) 612-2133
Wes Chism (281) 761-5952
Colt Keffer (765) 376-8784

National Sale Committee:

- Derry Wright, Chairman (816) 456-3792
- Lee Eaton (406) 584-7546
- John Chism (859) 439-4666
- Larry Ludeke (832) 437-5900
- Bob Tibbs (410) 734-6873

IT WAS AWESOME!

66 Bulls Averaged \$5,875
24 Open Heifers Averaged \$3,088

Our thanks to the many breeders who helped make our 32nd Annual Bull Sale, April 5, a success!



WELLS BOZO "THE CLOWN" 3114 PLD

Tried and True x Oahe Wind (Dam of Distinction)
M833546 BW: 85 AWW: 865 SC: 41 AYW: 1,587
2013 Breeders Classic Semi-Finalist • 2014 Denver Lead-Off Bull

OUR THANKS —

to Gilliland Brothers, Carievale, Saskatchewan, for selecting 1/2 interest and 1/2 possession for \$14,000.

Bozo is super thick and deep bodied with extra bone and awesome feet.



OUR THANKS —

to Reed Brasher, Huntington, Utah, for selecting 1/2 interest and 1/2 possession for \$10,000. Australian Semen Rights owned by Travis Worth, New South Wales, Australia

Just-In offers low birth and high growth and is solid red in color.

WELLS MR JUST-IN 3861 PLD

QM200583
Cracker Jack x Cigar • -2.3 BW EPD
BW: 65 AWW: 793 AYW: 1,354
SC: 35 (10 months)

Plan a visit to our pastures this summer!



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Drawing blood from the tail

how much better those early-bred heifers will be as cows, and how much better they are at getting pregnant in subsequent years if they get pregnant early in their first breeding. Heifers that conceive early in their first cycle with the bull or first AI breeding tend to get pregnant again in their 2nd and 3rd (and subsequent) years at an earlier date and are more productive throughout their lives. The ones that are late continue to be late.”

There is data showing that heifers that get pregnant early produce about 700 pounds more calf in their first 6 calves than the heifers that breed late. “Give heifers an early window in which to become pregnant, and don’t keep breeding them for several months.” Check them after a short window of time and sell the open ones.

“We suggest that you breed heifers for no more than 65 days, or preferably 45 days, and then preg check them in mid-summer--and sell the open ones in July when they are very valuable on that market, hitting ideal weight range for top prices. This could make a person more money than waiting until fall when they are bigger and their value has gone down. If you have grass and want to treat them as a stocker you might keep them, but a lot of people get to August or September and are running out of grass. It would be better to pull the open ones off right away and sell them,” he says.

In a drought, there are some opportunities to preg check early if people don’t want to continue feeding all their cows. “Maybe they want to early wean and preg check earlier. We’ve used the blood test for many reasons. In a few instances people have used it as a tool for sorting a group of cows partway through the breeding season if a bull gets injured and must be removed from the herd. Rather than buying another bull to get through the last month, we’ve had clients who checked the cows with a blood test, grouped the pregnant ones in a separate pasture and left just the open cows with the remaining healthy bull,” says Muller.

“Some people use it as their fall pregnancy test and don’t have to schedule a veterinarian. There is no perfect test, regarding

accuracy, but in many cases BioPRYN is more accurate than the people palpating cows.” Being accurate on palpation has a lot to do with experience--how many cows a person palpates every year, and how proficient they are—or how tired a person gets toward the end of a long day palpating several hundred cows.

“Some veterinarians are extremely accurate and others are not. If they are in a mixed practice and are not checking very many cows, they may not be as accurate. We have gotten complaints about some veterinarians, technicians and lay people not being accurate,” he says.

BioPRYN’s accuracy can be described a couple of ways. Sometimes it is stated as 97%, but a better way to describe it is to say that it is 99% accurate in identifying pregnant cows as pregnant and 95% accurate at identifying open cows. “The 99% is a critical number because we certainly don’t want to call a pregnant cow open. No one wants to accidentally cull a pregnant cow. The test is designed to identify pregnant cows as pregnant, which is called sensitivity. By contrast, the test is 95% on specificity (calling open cows open), which means in 5% of cows it might identify an open cow as pregnant,” says Muller.

In beef cattle, where the cows are not as stressed as dairy cows and the fetus is usually older at the time of testing, specificity is much higher than 95%. “The 95% number comes from dairies, in which high-producing animals are being checked in early gestation, where abortion rates and embryonic death are higher. Some of those cows probably were pregnant and still have residual PSPB and so the test calls them pregnant even though they show up open later. Overall, however, BioPRYN is a very accurate test,” he says.

“BioTracking has now run more than 5 million tests. Their affiliate labs last year alone ran more than 800,000 BioPRYN tests (in 2013). Numbers are growing every year as more people learn about the technology and find ways to utilize it,” he says.

Purebred breeders who use embryo transfer often prefer a blood test to check the recipient cows early on, rather than something invasive like palpation or ultrasound. If the recipient cow isn’t pregnant they could re-use her before the end of the season. “People tend to be a little more careful with a cow that is carrying a valuable embryo. I find this even with my own cows. I palpate cows as early as 30 or 32 days’ gestation for clients, but when I check my cow that has an embryo in her, I am cautious about palpating that early, with that small a baby, because I know there is some potential for traumatizing that embryo or fetus.” There is data showing that 1 to 2% loss can be due to palpation. With a high-value pregnancy it may be safer to take a blood sample instead. This could confirm that the recipient cow is indeed pregnant, and she could be blood-tested again at 120 days if you want to make sure she is still pregnant.

CJ

Thank you!!

OUR MOST SUCCESSFUL BULL SALE EVER!

We appreciate everyone who bid and purchased bulls at our 30th Annual Bull Sale!

**In the largest Charolais Bull Sale in the World
551 Bulls sold to 22 States and Canada to average \$4,874.00**

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**TOP SELLING BULL:
JDJ NORTHERN STAR A109 P**

M841661
Born 2/3/13 Polled
BW 90 205 Day WWt 803 %117
365 Day Wt 1354 Scrotal 40 cm
Sire: LT Ledger 0332
Dam's Sire: CJC Trademark H45
(first calf heifer)
1/2 Interest and Possession \$60,250.00

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Didsbury, AB Canada

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NV, NY, OK, OR, SD, TN, TX, UT, WA, & WY

48 Long Yearling Bulls \$5,859.00
503 Yearling Bulls \$4,780.00
Total: 551 Bulls avg \$4,874.00

High Selling Bulls:

Lot 536	\$16,000	Sullivan Charolais	Paris, TN*
Lot 131	\$14,000	Schurrtop Charolais	Maywood, NE*
Lot 46	\$13,000	Silver Spur Ranch	Encampment, WY*
Lot 90	\$10,250	Vandenbos Charolais	Valier, MT*
Lot 167	\$10,250	Utopia Genetics	Grovesprings, MO
Lot 390	\$10,000	Utopia Genetics	Grovesprings, MO

*Indicates repeat buyer



REESE FAMILY
(Greg Reese not pictured)

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& Heifers and a few Sharp Show Heifers.
(Scramble Certificates Accepted)*



LT BRAVE MODEL 8373 PLD

M760624 Born: 3/1/08 bw 86 WWt 785 107%
EPDs 5.2 -1.4 30 60 17 0.9 32 1.1
Sire: LT Rio Bravo 3181 P
Dam: Miss HCR Reflection



CLINK MS 236 SANDMAN 045

F1171085 Born: 9/29/12 Polled BW 90
Sire: 1A Mr Sandman by ACE 809 P
Dam: Tradition 066 x a Mac 2244 x JWK Misti E156
Sells bred to LT Long Distance 9001 P



Fancy Char-cross Show Heifer Prospect!

born 5/6/13
Sire: RE Commander 260 x Angus



CS WILLOW 532 P

F1025768
Sire: LHD Mr Perfect Y416 Pld
Dam: Cigar x Mac 2244
Embryos sell sired by BHD Reality

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THIRD ANNUAL BULL & FEMALE SALE



Lot 2 \$13,000

SC Sir Ledger 1223 P

Cavender Ranches, Jacksonville, Texas



Lot 55 \$14,000

FINK Miss 8891 5784 GM P

Link Charolais, Center, Texas



Lot 92 & 92A \$13,500

SF Miss Sweetheart 1198 P ET

Heifer calf by LT Ledger 0332 P

JVS Cattle Co., Sulphur, La.



Lot 54 \$11,000

WC Blue Dutchess 9029

1/2 Embryo Interest

Jess Taylor, Broken Bow, Neb.



Lot 89 & 89A \$9,250

SF Miss Tanya 1122 P

Happy 11 Charolais, Zapata, Texas

Heifer calf by LT Long Distance 9001 P

Reinhart Charolais, Paragould, Ark.

Thank you to these buyers from 11 states:

Chuck Beasley, AR
Fred Butler, OK
Mike Butler, OK
Lexy Cigainero, TX
Cottonwood Creek Charolais, OH
John Covington, AR
Alan Cruise, AL
Timothy Crunkleton, AR

Bruce Deen, AR
Dixon Cattle Ranch, AR
Foster Farms, MO
G-Ray's Baker Trucking, AR
Kevin Hoyle, AR
Idle Time Charolais, TX
Brian Ingram, MI
J & S Ranch, MO
Johnson Farms, AR

Kirk Powell Farms, AR
Brittney Kunkel, AR
Lindskov Ranch, SD
Terry Loring, MO
Mazepa Charolais Farm, NC
Jim McCarn, AR
Jim Mitchell, AR
Plyler & Sons, AR
Raintree Charolais, AR

Shirley Reed, MO
Ridder Farms, MO
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A Big THANK YOU

to:
Sparrow Farms
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Stepler Farms
Buffalo Lake Charolais

WC Michelle 2199 P – This Blue Value daughter topped the bred heifers during our December 2013 Female sale at \$6,250 and our thanks to Rocky Meadow Farm, Bill Briggs, Chichester, New Hampshire for that purchase!

for their recent purchase of the Canadian Semen Rights on [LT Blue Value 9073 ET!](#)

Blue Value daughters have led the way the past two years of bull sales at Wright Charolais producing bull progeny that have averaged \$8, 045!

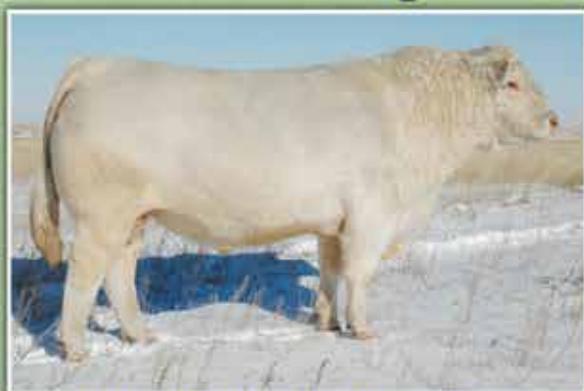
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Power Up Your Tank...



LT LEDGER 0332 PLD - He's on the Mark
 CE: 7.7; BW: -1.2; WW: 35; YW: 76; Milk: 12; MW: 30; RE: .64; Marb.: .22
 Multiple Trait Leader. Homozygous polled.
 Semen: \$25 per straw, \$35 signing fee



LT LONG DISTANCE 9001 PLD - Calving Ease for Heifers
 CE: 8.0; BW: -3.7; WW: 20; YW: 29; Milk: 21; MW: 31; RE: -.02; Marb.: .18
 Daughters strong on udders and milk. Homozygous polled.
 Semen: \$20 per straw, \$35 signing fee



LT SILVER DISTANCE 5342 PLD - Multiple-Trait & Calving Specialist
 CE: 5.9; BW: -4.1; WW: 29; YW: 47; Milk: 15; MW: 30; RE: -.13; Marb.: .08
 2014 Milk & Multiple Trait Leader. Productive daughters, superior udders.
 Homozygous polled. Semen: \$20 per straw, \$35 signing fee



LT BLUE VALUE 7903 ET PLD - A Balance of Value
 CE: 7.2; BW: -0.4; WW: 35; YW: 62; Milk: 10; MW: 28; RE: .13; Marb.: .22
 Carcass, growth, milk and disposition improver. Progeny loaded with calm.
 Homozygous polled. Semen: \$20 per straw, \$35 signing fee



SCR BRONCO 9026 - A Different Way of Doing Things
 CE: -1.7; BW: 1.0; WW: 36; YW: 74; Milk: 6; MW: 24; RE: .51; Marb.: -.05
 Progeny proven outcross genetics.
 Semen: \$20 per straw, \$35 signing fee



LT SUNDANCE 2251 PLD - Performance Plus
 CE: 5.3; BW: 0.4; WW: 35; YW: 65; Milk: 13; MW: 30;
 RE: .36; Marb.: .18. Soundness and performance
 from an outstanding dam.
 Semen: \$20 per straw, \$35 signing fee

To order semen or for more information, contact:

Lindskov  **Thiel**

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